

## Kelsey Barak

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**From:** Martin Diaz  
**Sent:** Tuesday, November 14, 2017 5:56 AM  
**To:** Jason Maxwell  
**Cc:** Martin Diaz  
**Subject:** Re: Taser - Quote  
**Attachments:** DIAZ TASER.pdf

Hello Jason,

Please call me on my cell phone so I may provide my billing information as I will be paying this out of pocket.

Thank you,

Martin Diaz

Martin Diaz

Officer • Fontana Police Department  
[mdiaz@fontana.org](mailto:mdiaz@fontana.org) • Office: (909) 854-8156

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**From:** Jason Maxwell <jmaxwell@taser.com>  
**Sent:** Thursday, November 9, 2017 1:27 PM  
**To:** Martin Diaz  
**Subject:** Taser - Quote

Officer Diaz,

Hello,

Attached is the quote you requested. Taser requires a signed copy of this quote (no exceptions). If a PO needs to be issued by the department there is a line on the signature page that allows you to insert that PO number. You can either scan and email me back the quote, or fax the signed quote to the fax number provided below. Please note that I will ALWAYS send confirmation to your email on receiving your signed quote so that you know your order has been processed.

- Please ensure the billing and shipping addresses are correct. Thank you for choosing TASER!
- If you are a credited Police Department or hospital you will be billed Net-30 which means you have 30 days from the date on the invoice you receive to make payment. If you paid with a credit card, your card will be charged on the date of shipment!
- Please plan accordingly for training and on your needs of these products as orders can be delivered as quickly as 2 weeks and some can take up to 4 weeks.

Jason Maxwell  
Taser Inside Sales – (KS, OK, AR, ND, MT)

Direct: 480.502.6201 | Fax: 480.378.6152

AXON | Taser  
Protect Life. Protect Truth.

AXON.COM  
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my **Linked**  profile

# Axon Enterprise, Inc.

Protect Life.

17800 N 85th St.  
Scottsdale, Arizona 85255  
United States  
Phone: (800) 978-2737  
Fax: (480) 378-6152

**Martin Diaz**  
(909) 350-7740  
mdiaz@fontana.org



## Quotation

Quote: Q-141867-1

Date: 11/9/2017 2:25 PM

Quote Expiration: 11/30/2017

Contract Start Date\*: 11/9/2017

Contract Term: 1 year

## AX Account Number:

107236

**Bill To:**  
Fontana Police Dept. - CA  
17005 Upland Avenue  
Fontana, CA 92335  
US

**Ship To:**  
Martin Diaz  
Fontana Police Dept. - CA  
17005 Upland Avenue  
Fontana, CA 92335  
US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Jason Maxwell	(480) 502-6201	jmaxwell@taser.com	Fedex - Ground	Net 30

\*Note this will vary based on the shipment date of the product.

### Hardware

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
1	11501	HOLSTER, BLACKHAWK, RIGHT, X26P	USD 57.04	USD 57.04	USD 0.00	USD 57.04
<b>Hardware Total Before Discounts:</b>						USD 57.04
<b>Hardware Net Amount Due:</b>						USD 57.04

<b>Subtotal</b>	USD 57.04
<b>Estimated Shipping &amp; Handling Cost</b>	USD 12.96
<b>Estimated Tax</b>	USD 4.42
<b>Grand Total</b>	USD 74.42

### Hardware Shipping Estimate

Typically, hardware shipment occurs between 4 – 6 weeks after purchase date. Product availability for new or high demand products may impact delivery time.

## Axon Enterprise, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and Axon's Master Services and Purchasing Agreement posted at <https://www.axon.com/legal/sales-terms-and-conditions>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature:

*[Signature]*

Date:

11-14-17

Name (Print):

MARTIN D.J.A.2

**Title:**

POLICE OFFICER

PO# (if needed):

—  
—  
—

Quote: Q-141867-1

Please sign and email to Jason Maxwell at [jmaxwell@taser.com](mailto:jmaxwell@taser.com) or fax to (480) 378-6152

THANK YOU FOR YOUR BUSINESS!

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## Kelsey Barak

---

**From:** Jason Maxwell <jmaxwell@taser.com>  
**Sent:** Thursday, November 9, 2017 1:28 PM  
**To:** Martin Diaz  
**Subject:** Taser - Quote  
**Attachments:** Fontana PD - Diaz - Holster.pdf  
  
**Importance:** High  
  
**Follow Up Flag:** Flag for follow up  
**Flag Status:** Flagged

Officer Diaz,

Hello,

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- Please ensure the billing and shipping addresses are correct. Thank you for choosing TASER!
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- Please plan accordingly for training and on your needs of these products as orders can be delivered as quickly as 2 weeks and some can take up to 4 weeks.

Jason Maxwell  
Taser Inside Sales – (KS, OK, AR, ND, MT)  
Direct: 480.502.6201 | Fax: 480.378.6152

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AXON.COM

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# Axon Enterprise, Inc.

Protect Life.

17800 N 85th St.  
Scottsdale, Arizona 85255  
United States  
Phone: (800) 978-2737  
Fax: (480) 378-6152

**Martin Diaz**  
(909) 350-7740  
mdiaz@fontana.org



## Quotation

**Quote:** Q-141867-1  
**Date:** 11/9/2017 2:25 PM  
**Quote Expiration:** 11/30/2017  
**Contract Start Date\*:** 11/9/2017  
**Contract Term:** 1 year

**AX Account Number:**  
107236

**Bill To:**  
Fontana Police Dept. - CA  
17005 Upland Avenue  
Fontana, CA 92335  
US

**Ship To:**  
Martin Diaz  
Fontana Police Dept. - CA  
17005 Upland Avenue  
Fontana, CA 92335  
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SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Jason Maxwell	(480) 502-6201	jmaxwell@taser.com	Fedex - Ground	Net 30

\*Note this will vary based on the shipment date of the product.

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**Hardware Total Before Discounts:** USD 57.04

**Hardware Net Amount Due:** USD 57.04

<b>Subtotal</b>	USD 57.04
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<b>Grand Total</b>	USD 74.42

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for Direct Sales to End User Purchasers**

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**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Name (Print):** \_\_\_\_\_ **Title:** \_\_\_\_\_

**PO# (if needed):** \_\_\_\_\_

Quote: Q-141867-1

Please sign and email to Jason Maxwell at [jmaxwell@taser.com](mailto:jmaxwell@taser.com) or fax to (480) 378-6152

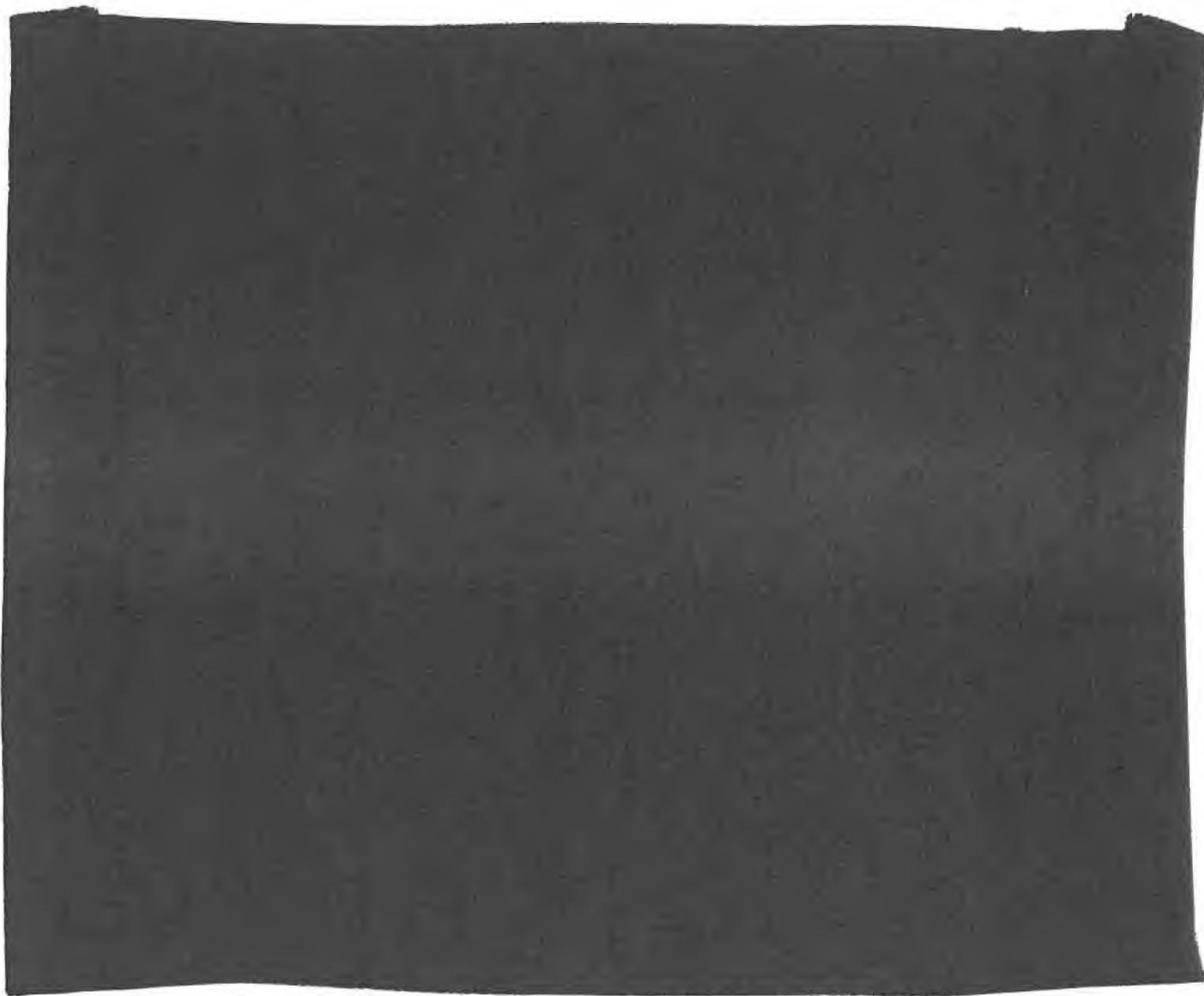
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**Kelsey Barak**

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**From:** Matt Kraut  
**Sent:** Friday, March 17, 2017 1:04 PM  
**To:** legal@taser.com  
**Subject:** Fontana PD current pending litigation



Lieutenant Matt Kraut  
Fontana PD  
Area 3 Commander  
(909) 350-7706

**Kelsey Barak**

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**From:** noreply@salesforce.com on behalf of Brian Black <bmblack@taser.com>  
**Sent:** Tuesday, December 6, 2016 1:37 PM  
**To:** Matt Kraut  
**Subject:** TASER  
**Attachments:** Q-71033-20161206-1436.pdf

Just wanted to follow up and see if your agency plans on placing this order before end of December. Our prices go up after January with a 4% rate increase. I'd like to avoid this price increase if we have any way to pull this in this month. Let me know your plans. Thanks

Best Regards,

Brian

Brian Black  
National Director - Major Accounts  
TASER International, Inc.  
Cellular: [REDACTED]

# TASER International

Protect Life. Protect Truth.

17800 N 85th St.  
Scottsdale, Arizona 85255  
United States  
Phone: (800) 978-2737  
Fax: 480-991-0791



# TASER

**Matt Kraut**  
(909) 356-7104  
mkraut@fontana.org

## Quotation

**Quote:** Q-71033-5  
**Date:** 12/6/2016 2:36 PM  
**Quote Expiration:**  
**Contract Start Date\*:** 5/26/2016  
**Contract Term:** 1 year

## AX Account Number:

107236

**Bill To:**  
Fontana Police Dept. - CA  
17005 Upland Avenue  
Fontana, CA 92335  
US

**Ship To:**  
Matt Kraut  
Fontana Police Dept. - CA  
17005 Upland Avenue  
Fontana, CA 92335  
US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Brian Black	800-978-2737	bmblack@taser.com	Fedex - Ground	Net 30

\*Note this will vary based on the shipment date of the product.

### Hardware

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
10	11002	HANDLE, BLACK, CLASS III, X26P	USD 899.95	USD 8,999.50	USD 0.00	USD 8,999.50
20	11010	XPPM, BATTERY PACK, X26P	USD 63.50	USD 1,270.00	USD 0.00	USD 1,270.00
15	11501	HOLSTER, BLACKHAWK, RIGHT, X26P	USD 53.25	USD 798.75	USD 0.00	USD 798.75
5	11504	HOLSTER, BLACKHAWK, LEFT, X26P	USD 53.25	USD 266.25	USD 0.00	USD 266.25
100	44203	CARTRIDGE - 25' HYBRID	USD 27.35	USD 2,735.00	USD 0.00	USD 2,735.00
<b>Hardware Total Before Discounts:</b>						USD 14,069.50
<b>Hardware Net Amount Due:</b>						USD 14,069.50

### Extended Warranties

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
10	11004	WARRANTY, 4 YEAR, X26P	USD 277.95	USD 2,779.50	USD 0.00	USD 2,779.50
<b>Extended Warranties Total Before Discounts:</b>						USD 2,779.50
<b>Extended Warranties Net Amount Due:</b>						USD 2,779.50

<b>Subtotal</b>	USD 16,849.00
<b>Estimated Shipping &amp; Handling Cost</b>	USD 182.90
<b>Estimated Tax</b>	USD 1,125.59
<b>Grand Total</b>	USD 18,157.49

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**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Name (Print):** \_\_\_\_\_ **Title:** \_\_\_\_\_

**PO# (if needed):** \_\_\_\_\_

Quote: Q-71033-5

Please sign and email to Brian Black at [bmblack@taser.com](mailto:bmblack@taser.com) or fax to 480-991-0791

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**From:** Mike Cozart <donotreply@contact.axon.com>  
**Sent:** Monday, August 14, 2017 12:12 PM  
**To:** Matt Kraut  
**Subject:** Evidence.com: Introducing improved evidence access control

Display issues? [View in browser](#)



## WHAT YOU NEED TO KNOW ABOUT ACCESS LISTS

Dear Matt,

We will soon be introducing an Access List workflow that will make it simpler for you to manage evidence knowing that only the appropriate users have access. The improvements will roll out to agencies in phases, starting on August 22nd through the end of September.

With Access Lists, you will be able to manage lists that will determine who within your agency can access individual pieces of evidence. If you add a user to a list, he or she will only be able to perform actions according to his or her role. In addition, you will be able to easily restrict access to evidence. In most cases, you will only need to click a "restrict" switch to do so.

In order to prepare you for the upcoming release, we have prepared a [guide](#) that explains the new features. We will also offer online classes on the following dates to go over the update and answer any questions that you may have:

- August 17, 10am PT / 1pm ET
- August 24, 10am PT / 1pm ET
- August 31, 10am PT / 1pm ET
- September 7, 10am PT / 1pm ET

[REGISTER NOW](#)

We hope you find the updates valuable. Please contact [cs@axon.com](mailto:cs@axon.com) if you have any questions about them.

Sincerely,

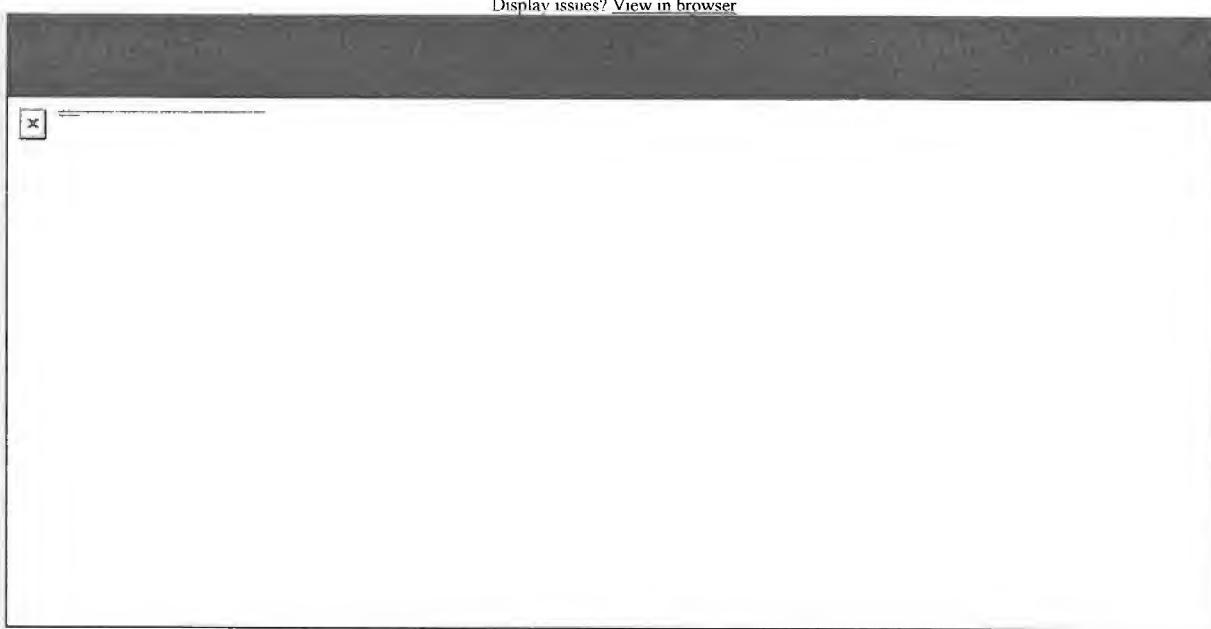
Mike Cozart  
Principal Product Manager



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**From:** Michael Dzezinski <training@taser.com>  
**Sent:** Wednesday, August 2, 2017 11:10 AM  
**To:** Matt Kraut  
**Subject:** TASER Training Videos Request



## VIDEOS REQUEST

Greetings TASER Instructors,

I wanted to take a few minutes to send out a request for CEW deployment videos which may be useful within future TASER training versions.

Specifically, if your agency has a video which you feel may be beneficial in regard to CEW training objectives, please feel free to submit it to us for consideration.

We're especially interested in videos which depict any of the following:

- Compliance achieved merely by arcing or displaying a CEW
- Compliance achieved via good verbalization/de-escalation skills
- Effective deployment utilizing two-shot capabilities of the X2 CEW (e.g. First shot missed or suffered clothing disconnect, 2<sup>nd</sup> shot achieved desired outcome)

- Any other videos which depict typical learning objectives (e.g. shot placement, cuffing under power, etc.)

Any agency who submits a video which is selected for use in Version 21 will be awarded a free X26P or X2 CEW; along with a holster and power source.

Submission guidelines:

1. All video submissions must be sent electronically to TASER Training Staff Instructor Ed Cangiano
2. All video submissions must be accompanied by the Video Release Agreement. This means that your agency must have full ownership of the video; as well as authority to release it to TASER Training (Axon).
3. Please include the following information, at a minimum:
  - Your full name, agency, mailing address and email contact
  - Type of video hardware which recorded the incident (e.g. Axon Flex, in-car video, etc.)
  - Brief narrative, including type of call-for-service; as well as lessons-learned, final outcome, etc.

Agencies who have videos which are selected for use will be notified via email.

Please direct video submission questions directly to Staff Instructor Ed Cangiano.

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On an unrelated note, please remember that all TASER Instructors are expected to check our Training Resource page at least 72 hours prior to delivering any TASER training.

Unfortunately, we continue to suffer from instructors who aren't using the most current forms and documents; or not complying with Training Bulletins as they apply to use and submission of the exposure release forms, etc.

Thank you,

**Michael Dzezinski**

Head of Global CEW Training

# TASER Training Department

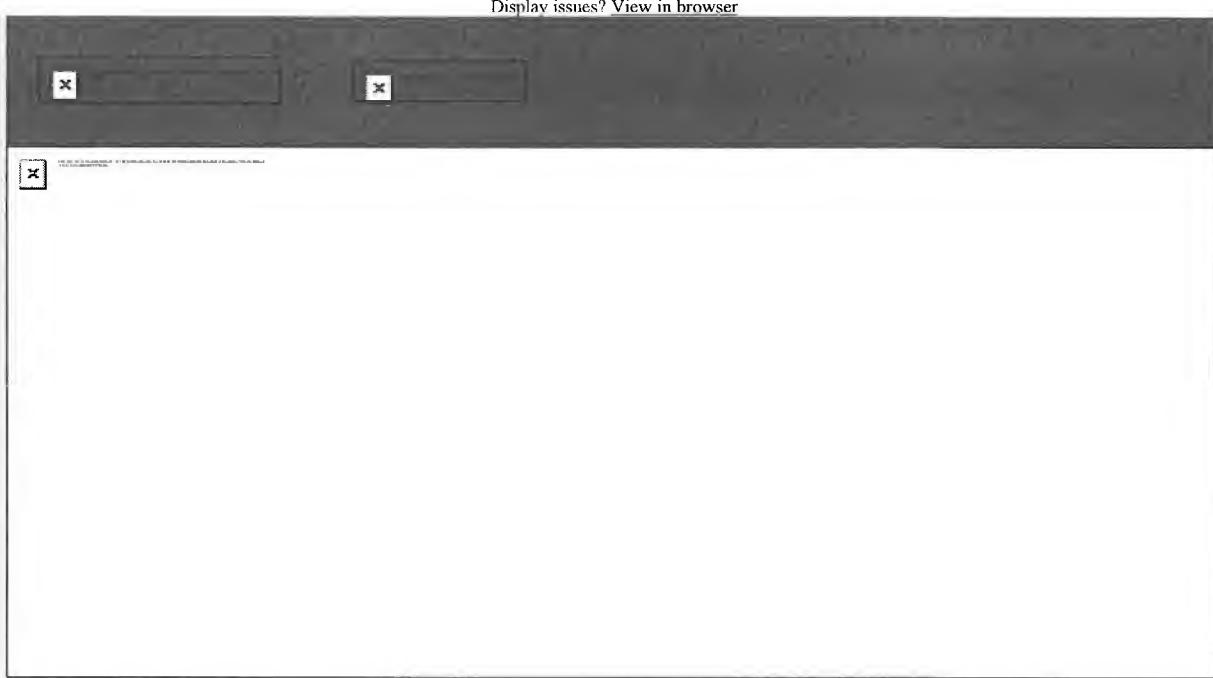
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**From:** TASER International, Inc. <donotreply@contact.taser.com>  
**Sent:** Wednesday, January 11, 2017 11:13 AM  
**To:** Matt Kraut  
**Subject:** [Webinar] Register Now: Transcription Made Simple



## EVIDENCE.COM: TWO CLICKS FOR TRANSCRIPTION

Dear Matt,

Evidence.com now supports transcription. After registering with our CJIS-compliant provider, with just two clicks, you can select audio or video and receive a transcription file within 24 hours.

This eliminates the need to hire additional staffers and preserves the chain of custody, unlike other services that use a third-party system or require another log-in.

Join our upcoming webinar on **January 18 at 10am Pacific / 1pm Eastern** to learn more about Evidence.com's seamless transcription workflow.

**REGISTER NOW**

Sincerely,

TASER International, Inc.

Protect Life. Protect Truth.



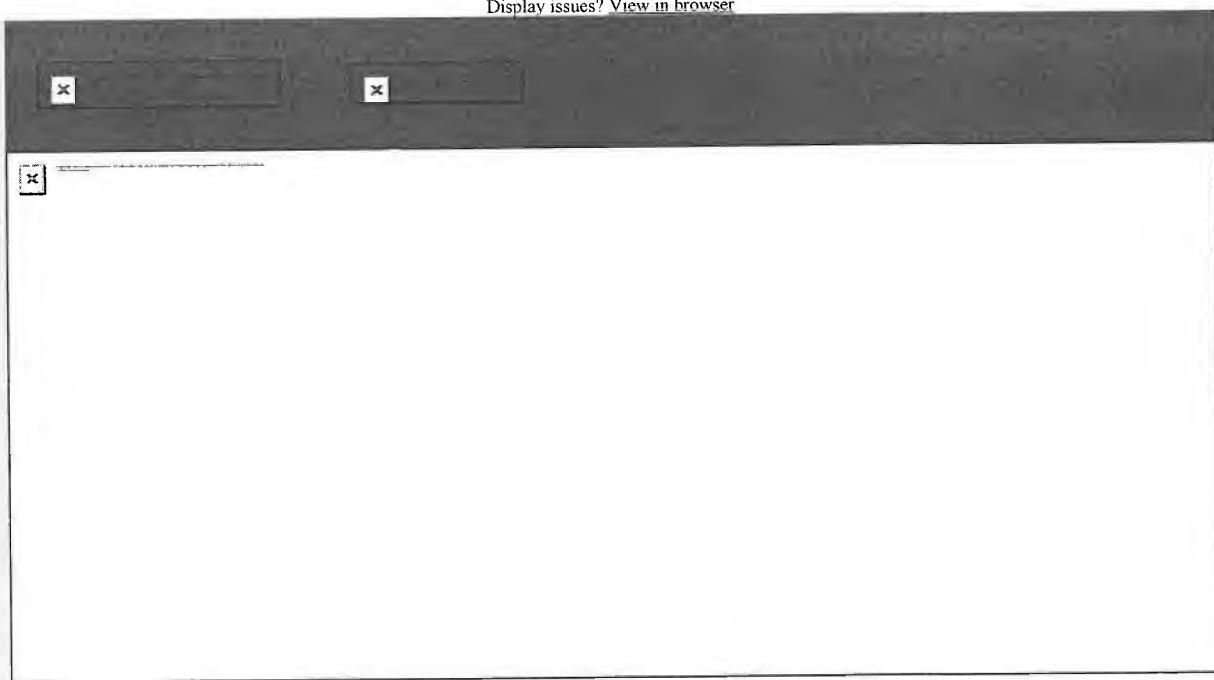
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**From:** TASER International, Inc. <donotreply@contact.taser.com>  
**Sent:** Monday, November 14, 2016 4:22 AM  
**To:** Matt Kraut  
**Subject:** [Upcoming Webinar] TASER 5-Year Useful Life



## JOIN US FOR OUR USEFUL LIFE WEBINAR

Dear Matt,

Want to learn more about our 5-year useful life recommendations for TASER weapons? Join our upcoming webinar on November 16 at 10am Pacific / 1pm Eastern to hear the how and why behind our guidelines.

TASER Vice President and General Counsel Doug Clint will explain what the 5-year useful life guidelines mean for you and take any questions that you may have.

**CLICK HERE TO REGISTER**

We look forward to you joining us at the webinar.

Sincerely,  
TASER International, Inc.  
Protect Life. Protect Truth.



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## Kelsey Barak

---

**From:** Rick Smith <rick.smith@contact.axon.com>  
**Sent:** Thursday, February 28, 2019 12:06 PM  
**To:** Matt Kraut  
**Subject:** An invitation from Rick Smith

CAUTION - EXTERNAL SENDER - THIS EMAIL ORIGINATED OUTSIDE OF THE CITY'S EMAIL SYSTEM  
Do not click links or open attachments unless you recognize the sender and know the content is safe.

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In your position, I know you get invited to events constantly (as do I), and there's not enough time in the year to go to half of them. But I want to personally invite you to an event that will—without a doubt—be worth your time.

I'm proud to say that, in just three years, Accelerate has grown to become the largest tech conference for public safety in the world. It's been successful for a simple reason – because people get a lot from it. We did a survey, and 97% of attendees say they'd return.

Accelerate is part thought-leadership, part hands-on learning, part networking—and hopefully part fun, too. After all, we all learn better when we're engaged. We're bringing in experts from all over the globe to tackle the biggest, most challenging problems law enforcement faces. We'll be showcasing not only new technologies from Axon and 30 other companies, but inviting you to have a voice in how we create the technologies we're working on now.

I hope you'll join me in Phoenix from April 29 - May 1. And, if you go and don't think it was an excellent use of your time, send me an email, and we'll reimburse your ticket.

You can [register here](#). See you in April!

Sincerely,

Rick Smith, Axon CEO

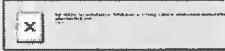
P.S. This year at Accelerate, you'll have the chance to take Axon Records for a test-drive. We think this RMS is going to be a game changer, and to make procurement easier, we've made it a part of our Officer Safety Plan package.



**From:** Evidence.com <noreply@axon.com>  
**Sent:** Wednesday, February 27, 2019 7:29 AM  
**To:** Matt Kraut  
**Subject:** Evidence.com Service Update

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## EVIDENCE.COM SERVICE UPDATE

Evidence.com ([http://go.pardot.com/e/636291/2019-02-27/3sndm1/973571930?h=HZIxUzJDsH3Rw2moWKk6\\_HRZ9UWP9w0kPNLn6I\\_TU2M](http://go.pardot.com/e/636291/2019-02-27/3sndm1/973571930?h=HZIxUzJDsH3Rw2moWKk6_HRZ9UWP9w0kPNLn6I_TU2M)) is back online after a disruption in service. Our Microsoft Azure partners have identified that during their routine power maintenance, equipment responsible for power redundancy failed causing temporary power loss in the US Virginia data center. More details can be found on their status page: [http://go.pardot.com/e/636291/en-us-status-3sndmm/973571930?h=HZIxUzJDsH3Rw2moWKk6\\_HRZ9UWP9w0kPNLn6I\\_TU2M](http://go.pardot.com/e/636291/en-us-status-3sndmm/973571930?h=HZIxUzJDsH3Rw2moWKk6_HRZ9UWP9w0kPNLn6I_TU2M) Axon Engineers are currently checking all parts of Evidence.com to ensure it is 100% operational.

We are sorry for any inconveniences that this may have caused.

Contact Customer Support Online: [Click Here](#)

US: 1-800-978-2737

UK: +44 1327 709 666

AU: 1-800-512-069

NZ: 1-800-005-161

Other: [your country code]-800-787-82878

Sincerely,

Axon  
Protect Life



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**From:** Evidence.com <noreply@axon.com>  
**Sent:** Wednesday, February 27, 2019 6:12 AM  
**To:** Matt Kraut  
**Subject:** Evidence.com Service Update

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## EVIDENCE.COM SERVICE UPDATE

We're currently experiencing an issue with [Evidence.com](#) that is causing disruptions in service. Evidence.com log in, the Axon Dock, Evidence Sync, Web Upload, and other upload mechanisms are currently affected at this time. Our team of engineers are looking into the issue and will restore full functionality as soon as possible.

We're sorry for any inconveniences this may have caused.

Contact Customer Support Online: Click [Here](#)

US: [1-800-978-2737](#)

UK: [+44 1327 709 666](#)

AU: [1-800-512-069](#)

NZ: [1-800-005-161](#)

Other: [your country code]-800-787-82878

Sincerely,

Axon

Protect Life



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**From:** Axon <donotreply@contact.axon.com>  
**Sent:** Thursday, February 21, 2019 1:06 PM  
**To:** Matt Kraut  
**Subject:** Impacts of 5G, Addressing Officer Suicide, Recruiting Millennials, Device Management Tips, AI & Axon

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# AXON JOURNAL

## FEBRUARY 2018

This issue of the Axon Journal features articles by some of our most exciting Accelerate 2019 speakers. Over the coming months we'll be sharing more content from our speakers – giving you a little taste of the information and thought leadership that will be in abundance at the conference.



## THREE MAJOR IMPACTS OF 5G ON IN-CAR VIDEO

Right now, 5G technology is dominating the conversation in the communications industry with claims of “wire-like” speeds and experience. This means incredibly fast upload and download speeds with incredibly low latency – which will be fantastic for consumers who want faster accessibility to high quality pictures, videos, games, etc. But what does this mean for law enforcement? How will 5G impact your day-to-day operations? When thinking about in-car video systems, there will be no less than three areas of significant impact.

LEARN MORE

## OFFICER SUICIDE - UNITING A HOUSE DIVIDED

Every single police officer has different life experiences, different coping skills, different biological make-ups. They'll also have completely different experiences on the job. So, they're all going to react differently. Some will be fine and

might get through it no problem, no questions asked. Others are going to need help. They'll need an external factor to help get through it. When it comes to officer suicide, here's what we need to do.

[LEARN MORE](#)

## 13 FOCUS AREAS FOR MILLENNIAL POLICE RECRUITING

It's no secret that recruiting and retaining millennial aged police officers has become something of a monumental task for departments. There are a lot of different forces at work contributing to this problem – some more obvious than others. In this post, Dr. Jim DeLung covers his research-backed 13 key focus areas.

[LEARN MORE](#)

# THREE SIMPLE DEVICE MANAGEMENT TIPS TO SAVE YOU HOURS

Think of all the things you would like to accomplish at work but just can seem to find the time to do. Here are the top three ways you can get the most value and save significant amounts of time out of your Axon devices.

[LEARN MORE](#)



# AI, FACIAL RECOGNITION, AND AXON.

Here we try to shed light on another dimension of the face recognition discussion that often gets overlooked. Face recognition is a broad term that lumps together a collection of technologies. This generalization can make conversations around the subject confusing. Below is an attempt to break down the components under the hood of what is referred to as facial/face recognition.

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**From:** Axon <noreply@axon.com>  
**Sent:** Wednesday, February 20, 2019 7:19 AM  
**To:** Matt Kraut  
**Subject:** Axon Evidence.com will be upgraded on February 26, 2019

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## AXON FEBRUARY 2019 RELEASE ANNOUNCEMENT

Axon's February release extends group functionality in Axon Evidence.com and adds improvements for Redaction Studio and Inventory management. We are also happy to announce the release of an updated version of the Axon Interview Live Streaming application and the Axon Device Manager application. We are confident the new functionality and updates will make day-to-day operations easier and enhance your experience with the Axon ecosystem.

### **Important Information for Evidence Sync users with Axon Body 2**

We have discovered an uncommon situation with Evidence Sync that could lead to the potential loss of evidence on your Axon Body 2 body worn cameras. If the computer running Evidence Sync enters sleep mode while you are using Evidence Sync to upload evidence from an Axon Body 2 camera and you swap to a different body worn camera while the computer is still in sleep mode, then Evidence Sync is unable to detect that the cameras have changed and uploads evidence as if it were from the original camera. When this occurs, evidence from the new camera may get deleted without being successfully uploaded. Please see the complete Release Notes, linked at the end of the email, for more information about an upcoming Evidence Sync update and best practices to avoid this situation until the update is released.

### **What's coming in the February Axon Evidence.com release:**

We do not expect any downtime during the update. Refer to the [Axon Evidence.com Maintenance Schedule](#) on the Axon website for information on the update schedule times for your region.

- **Evidence Groups**
  - With the February release, Axon is adding the new Evidence Groups functionality. Evidence Groups build on-top of the existing Group feature in Axon Evidence.com to enable agencies to automatically assign evidence ownership to a Group and automate

evidence access based on group membership. While users can be members/monitors of multiple groups at one time, each user and each piece of evidence can only be assigned to one Evidence Group at one time. Please see the complete Release Notes, linked at the end of the email, for more information on implementing and using Evidence Groups.

- **Redaction Studio Updates**
  - As part of our on-going Redaction Studio improvements, Axon is adding three updates with the February release: Persistent blur level, Redaction auto-reconnect, and Timeline Zoom. Please see the complete Release Notes, linked at the end of the email, for more information.
- **Device Home in Axon Evidence.com**
  - This month Axon has added the new Device Home attribute for devices to help improve agency device inventory management. The Device Home attribute can be added to devices and then used to find devices on the Axon Evidence.com Inventory search page and help an agency track where devices are kept when they are not deployed with users. Agencies can add Device Home information that corresponds to organizational or physical locations in the agency, such as precincts, divisions, or stations. Then the Device Home attribute can be set to the appropriate Device Home for the agency's devices. Please see the complete Release Notes, linked at the end of the email, for more information on using this function.
- **Resolved Issues**
  - Each month we include a list of issues that have been resolved in Axon Evidence.com. It can be easy to overlook these changes, but we want to encourage you to review this section of the release notes.

#### **Other Axon product and field app updates:**

- **Axon Evidence Partner API Updates**
  - As part of the changes for the Evidence Groups and Device Home functions, there are a number of updates to the Partner API resources. Please see the complete Release Notes, linked at the end of the email, for more information.
- **Axon Device Manager Update**
  - In late February 2019, Axon will release updated versions of Axon Device Manager (ADM) for iOS and Android. The updated versions will allow users to update device status from ADM and manage devices in bulk, instead of individually. Additionally, the Axon Device Manager for Android release will add support for Axon Signal Vehicle units - allowing users to update firmware and send device engineering log files to Axon for troubleshooting.
- **Axon Interview v3.10**
  - We are happy to announce the release of Axon Interview version 3.10. The new version includes a change to Axon Interview Live Recording UI text (the button text changes to Create Marker from Create Bookmark), allows users to choose if they want to connect to a server that has alerts, upgrades to Wowza v4.7.7, and updates the Axon Interview Live

Streaming application. Please see the complete Release Notes, linked at the end of the email, for more information about upgrading to the new version.

#### **Coming Soon Announcements:**

This section of the release notes provides advanced notice about major upcoming features, updates, and applications that might require new or updated agency processes. We want to both prepare you for and motivate you with our solutions' continuing progress.

- **Redaction Assistant** - Redaction Assistant is an add-on to the standard Axon Redaction Studio functionality. Redaction Assistant speeds up your redaction process by checking videos for common objects, such as license plates and video screens, and automatically adding mask segments to those objects. Once Redaction assistant has completed the check, Redaction Studio users can review and edit the mask segments as needed. This cuts down the amount of time you need to spend on tedious, repetitious tasks and lets you focus on more important parts of redaction. Additionally, Redaction Assistant's ability to identify objects will improve over time, further reducing the time needed for reviews and editing.  
Redaction Assistant is early access and we expect to release it in April 2019. You can see a preview of Redaction Assistant in the recent [Axon Academy Redaction Studio Virtual Class video](#). The discussion of Redaction Assistant starts around 25 minutes into the video and lasts for 5 minutes. We encourage you to take a look.
- **Axon Performance** - Body-worn camera programs produce vast amounts of data. Reviewing all that data can be an extremely time-consuming, manual, and paper-based process. Axon Performance allows agencies to take a more automated, data-driven approach to this work by guiding frontline supervisors through intuitive policy review workflows that highlight officer and squad performance based on agency defined criteria. Additionally, Axon Performance can assist agencies by selecting a randomized sample of body-worn videos for supervisor review, highlighting calls for service without a body-worn video, and surfacing uncategorized evidence that's scheduled for deletion. Axon Performance is currently in early access and will be released in March 2019. See the [Axon Performance product page](#) for additional information and watch the release notes for additional product announcements.
- **User Rank** - In the coming months, Axon will deploy additional functionality to add and manage User Rank as part of a user's profile. User Ranks will allow agencies to define ranks and rank abbreviations used by their agency. Administrators can optionally assign a rank to user profiles as well as search for users by rank. Our initial plans are to expose user rank in user search and the user detail pages. In the future, rank may be used with other functionalities.
- **Axon View Admin Page** - This update adds the Axon View Admin settings page to provide a central location for maintaining Axon View application settings for your agency.

[VIEW COMPLETE RELEASE NOTES](#)

If you have any questions about the information in this release, please contact Technical Support.

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Australia: [1-800-512-069](tel:1800512069)

New Zealand: [1-800-005-161](tel:1800005161)

International: See our [Contact Us page](#)

Email: [support@axon.com](mailto:support@axon.com)

Sincerely,

The Axon Team

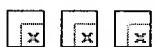
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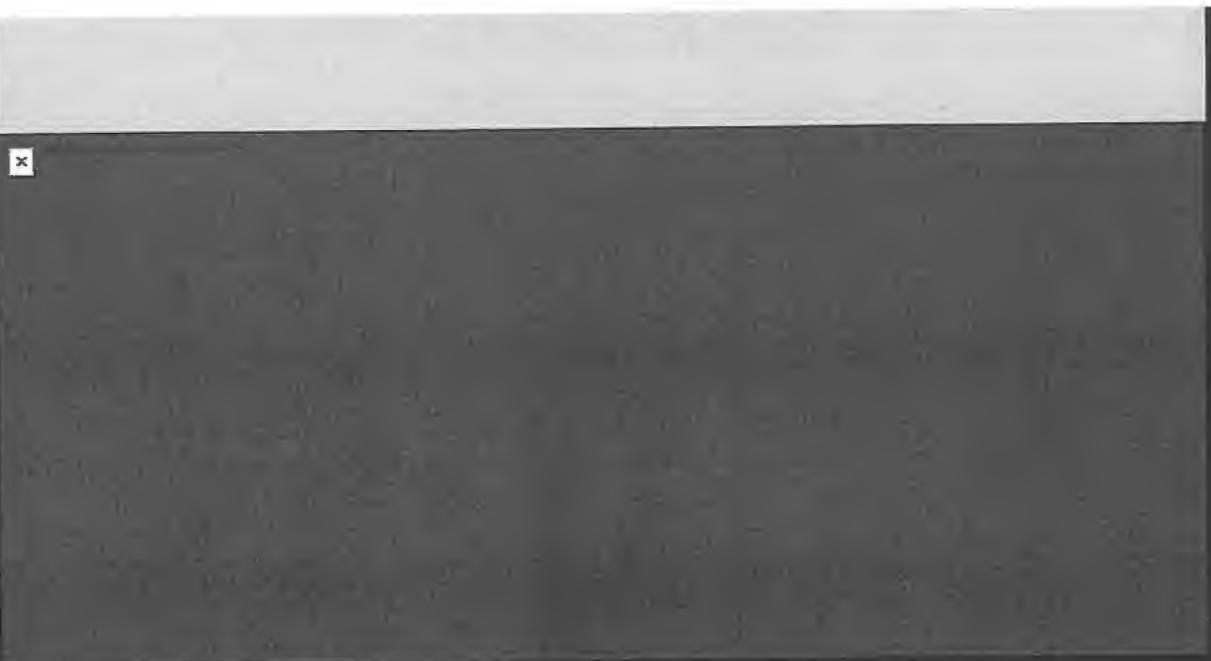
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**From:** Axon <donotreply@contact.axon.com>  
**Sent:** Tuesday, February 19, 2019 1:06 PM  
**To:** Matt Kraut  
**Subject:** Policing big cities requires even bigger solutions. Learn more at Accelerate 2019.

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Come together and save with Accelerate 2019 agency group pricing — get each additional ticket for only \$200 (conference only) after two full-price tickets are purchased. And everyone who registers by the end of the week using code AAStore25 will also receive a \$25 voucher to use at the Axon store.

Here's a sampling of the sessions offered at Accelerate 2019:

- The Future of Technology and How to Stay in Front of It
- Policing on Camera: How NOT to Be the Next YouTube Sensation
- Self-Driving Cars and Law Enforcement

- Keys to Successful Axon Systems Integration

Worried you'll miss this deal while you wait for approval? We've got you covered — you can register now without paying and hold your spot.

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**From:** Axon <training@contact.axon.com>  
**Sent:** Thursday, February 14, 2019 1:53 PM  
**To:** Matt Kraut  
**Subject:** Training Bulletin 21 - 01: TASER 7 Firmware Update

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**Background:** One of the features built into the TASER 7 Conducted Energy Weapon (CEW) is the ability to upload new operating firmware as firmware upgrades are developed. Promptly installing firmware updates is critical for helping to ensure the health and serviceability of your agency's CEWs. These releases address anything from simple bugs, to enhancements that result in a more reliable weapon, to brand-new features that make your CEWs perform better in the field.

**On February 13, 2019, Axon released a firmware update for the TASER 7 only. Version FW 1.3.8 key updates include the following:**

- Repaired health reporting on Axon Evidence (Evidence.com) to fix errant “Major HVM Error” that was displayed for handles. **Please Note:** any handles previously reporting a Major High Voltage Module Error should be updated to 1.3.8 to confirm the error has cleared. If the error does not clear, please submit the device for repair.
- All LASERs are now enabled to remain ON during Cross-Connect and Arc functions.
- Various bug fixes and improvements

Update firmware by loading the battery pack to TASER 7 docking station. After the LED next to the battery pack turns solid green, insert the battery pack into the TASER 7 CEW to complete the update.

Contact [training@axon.com](mailto:training@axon.com) for questions.



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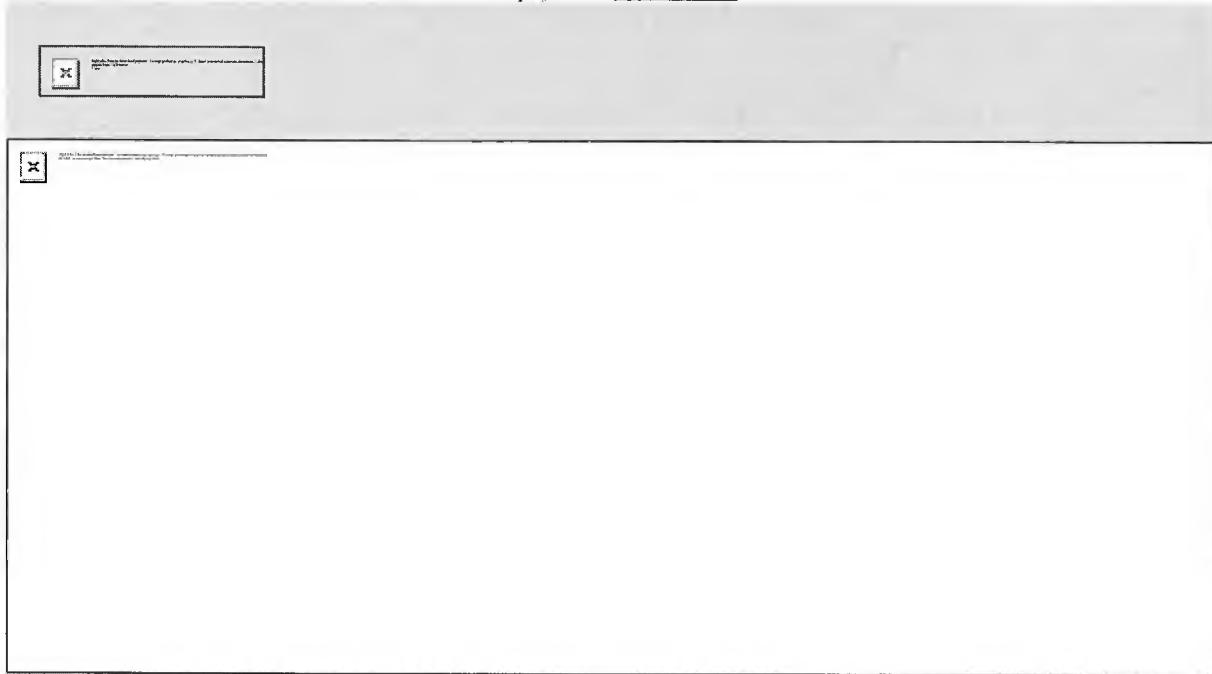
## Kelsey Barak

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**From:** Axon <donotreply@axon.com>  
**Sent:** Wednesday, February 13, 2019 9:34 AM  
**To:** Matt Kraut  
**Subject:** Policing big cities requires even bigger solutions. Learn more at Accelerate 2019.

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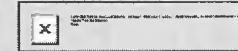
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**From:** Axon <donotreply@contact.axon.com>  
**Sent:** Monday, January 28, 2019 10:05 AM  
**To:** Matt Kraut  
**Subject:** Don't miss your chance to save up to \$200 on Accelerate 2019

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## Early-bird pricing for Accelerate 2019 ends Jan. 31.

This is the lowest price we will be offering on the public safety tech conference that 97 percent of 2018 attendees recommend. Don't miss your chance to save up to \$200 on registration.

Want to provide even more value to your agency? Pair the conference with our TASER Master Instructor Course or enroll in Body Worn Camera Certification.

**REGISTER NOW**

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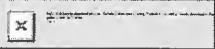
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**From:** Axon <noreply@axon.com>  
**Sent:** Tuesday, January 15, 2019 6:09 PM  
**To:** Matt Kraut  
**Subject:** Axon Evidence.com will be upgraded on January 22, 2019

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## AXON JANUARY 2019 RELEASE ANNOUNCEMENT

### **Axon Evidence will be upgraded on January 22, 2019**

Axon's January release adds important update for customers that use Evidence Sync to upload restricted evidence to Axon Evidence.com. We are also happy to announce the availability of TASER 7 support pages in Axon Evidence.com, along with other Evidence.com improvements and updates for other Axon products.

Many of this month's updates are the result of your feedback, and we want to continue to encourage you to contact us to let us know what is working and what improvements we can make.

We do not expect any downtime during the update. Refer to the [Axon Evidence.com Maintenance Schedule](#) on the Axon website for information on the update schedule times for your region.

#### **What's coming in the January Axon Evidence.com release:**

- **Update for Restricted Evidence Uploaded from Evidence Sync**
  - Based on customer feedback, Axon has made a change to how users are added to the Axon Evidence.com access list for restricted evidence. With this change, when a video is uploaded from Evidence Sync with a restricted category is applied, only the user who uploaded the video is added to the access list. In this situation, if the assigned body camera user is different than the uploader, then the assigned user will not have access to the restricted evidence.
- **TASER 7 Support in Axon Evidence**

- With the January release, Axon is making support for TASER 7 Conducted Energy Weapons (CEW) generally available in Axon Evidence.com. This support adds a new Inventory page, used to track the health and status of TASER 7 handles, cartridges, and batteries. Please see the complete Release Notes, linked at the end of the email, for more information.
- **Resolved Issues**
  - Each month we include a list of issues that have been resolved in Axon Evidence.com. It can be easy to overlook these changes, but we want to encourage you to review this section of the release notes.

#### **Other Axon product and field app updates:**

- **Axon Evidence Partner API Updates**
  - This update adds an optional rankId parameter to the response when getting user information. Please see the complete Release Notes, linked at the end of the email, for more information.
- **Evidence Upload XT Update**
  - An updated version of Evidence Upload XT will be released in mid-January. The updated version will enforce the Evidence Upload XT Bandwidth Settings managed from the Axon Evidence.com Admin page, allow users to set up folders for automatic file uploads to Axon Evidence.com, and has general bug fixes and product improvements. Note: This update was originally planned for late-December 2018, but was delayed to avoid conflicting with the year-end holidays.
- **Axon Capture for iOS Update**
  - In mid-January 2019, Axon will release an updated version of Axon Capture for iOS (version 4.1). The changes for this version include: added security enhancements, removed the ability to create a new Axon Evidence account from the app, and resolved an Axon Citizen issue by removing the no category option from the category selector.
- **Axon Interview v3.9.17**
  - We are happy to announce the release of Axon Interview version 3.9.17 with added support for Axis IP cameras and improved I/O module functionality. The updated version will be available starting January 22, 2019. Please see the complete Release Notes, linked at the end of the email, for more information.

#### **Coming Soon Announcements:**

This section of the release notes provides advanced notice about major upcoming features, updates, and applications that might require new or updated agency processes. We want to both prepare you for and motivate you with our solutions' continuing progress.

- **Evidence Groups** - In February Axon will roll out new Evidence Groups functionality. Evidence Groups will build on-top of the existing Group feature in Axon Evidence.com to enable agencies to assign evidence ownership to a Group and automate evidence access based on group membership. Currently, the Group feature only allows group monitors to access evidence recorded by users that are currently group members. With Evidence Groups, users with a supervisor role can always access all evidence assigned to their groups; even if the user that recorded the evidence is no longer a member of the group. Note that while users can be members/monitors of multiple groups at one time, each user and each piece of evidence can only be assigned to one Evidence Group at one time.
- **User Rank** - In the coming months, Axon will deploy additional functionality to add and manage User Rank as part of a user's profile. User Ranks will allow agencies to define ranks and rank abbreviations used by their agency. Administrators can optionally assign a rank to user profiles as well as search for users by rank. Our initial plans are to expose user rank in user search and the user detail pages. In the future, rank may be used with other functionalities.
- **Device Home in Axon Evidence** - In February Axon will add a new Device Home attribute for devices to help improve agency device inventory management. The Device Home attribute can be added to devices and then used to find devices on the Axon Evidence.com Inventory search page and help an agency track where devices are kept when they are not deployed with users. Agencies can add Device Home information that corresponds to organizational or physical locations in the agency, such as precincts, divisions, or stations. Then the Device Home attribute can be set to the appropriate Device Home for the agency's devices.
- **Redaction Studio Timeline Zoom Feature** - As part of our on-going Redaction Studio improvements, Axon will be adding a timeline zoom feature that allows users to zoom in and out on the segment timeline for finer control and placement of video and audio masks.
- **Axon Interview Live Streaming** - In February Axon will release an refreshed version of the Axon Interview Live Streaming client. The updated version will have a redesigned user interface, along

with ability to monitor more rooms simultaneously, add bookmarks during an interview, and collaborate with other users on notes within the the live streaming application, which will can be viewed in Axon Evidence.com. Additionally, the update will provide useful information, such as a health check of the cameras and how long the interview has been recording.

- **Redaction Assistant** - In December Axon launched early access for Redaction Assistant. We are getting feedback from our early access partners and improving the overall processes. Redaction Assistant is an add-on to the standard Axon Redaction Studio functionality. Redaction Assistant speeds up your redaction process by checking videos for common objects, such as license plates and video screens, and automatically adding mask segments to those objects. Once Redaction assistant has completed the check, Redaction Studio users can review and edit the mask segments as needed. This cuts down the amount of time you need to spend on tedious, repetitious tasks and lets you focus on more important parts of redaction. Additionally, Redaction Assistant's ability to identify objects will improve over time, further reducing the time needed for reviews and editing.
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Sincerely,

The Axon Team

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**From:** Axon <donotreply@contact.axon.com>  
**Sent:** Monday, January 14, 2019 2:05 PM  
**To:** Matt Kraut  
**Subject:** Axon Accelerate — Register now, pay later

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Virtual price on Accelerate, extended to Jan. 31.



## ONE LAST CHANCE

Customers told us that our early-bird pricing deal was gone before they even had a chance to take advantage of it. We knew we needed to remedy this tragic situation. So, we're extending our special offer until the end of the month.

But once it's gone, it's gone...and you won't see a better ticket price for Accelerate this year, guaranteed.

We know that you may still be working out budgets or getting approval. No problem. All you need to do to lock in early bird pricing is to register before January 31st. You can submit payment at a later date. Need help getting approval? We can help with that, too, with a justification letter.

Lock in the guaranteed lowest price today!

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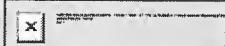
## Kelsey Barak

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**From:** Rick Smith <rick.smith@contact.axon.com>  
**Sent:** Thursday, January 10, 2019 8:07 AM  
**To:** Matt Kraut  
**Subject:** Help me tell your story

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Hello,

I'd like to ask for your help. This year, there is a book being published called "The Thin Blue Lie: The Failure of High Tech Policing." It's written by Matt Stroud, a person who, shall we say, holds police (and Axon) in very low regard.

I am also writing a book, called "The End of Killing" – which is a counterpoint, setting forth a strategy for how the continued evolution of less-lethal capabilities will save ever more lives... culminating when we reach the performance of something like the Star Trek Phaser.

Critics like Mr. Stroud rely upon telling the stories of where lives are lost. We need to balance his negative narrative by telling the stories of the lives you all have saved, and the risks you undertake to do so.

If you have a story about how you or someone else from your agency used some of our technology to save a life, or to better protect the public, would you mind sharing it with me? We can't just respond with statistics, we need the human stories of the amazing and heroic work you do.

If you respond and share a story, I will take your email as permission to retell your story. Write it exactly as you would want it told (redacting personal identifying information

as appropriate). Feel free to identify your agency, your officers, or not. I will assume what you send is ready for sharing.

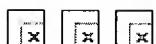
Also, please send me your address, so we might send you back a little gift as a thank you for helping us tell the story of the good work we do together.

Let me conclude by thanking you for doing an often thankless job. I am sorry for people who feel they need to smear you, and I am committed to pushing back against them.

I am thankful to be a part of your community, and a part of your team. I can't wait to read more of your stories, and I will share them widely with the rest of the team here at Axon. It frequently puts a lump in our throat to learn of how you put the heroics together with our technology to do amazing things.

For those of you who didn't see it, here's a link to the tribute we put together with OneRepublic to celebrate and thank the men and women in blue: <http://go.pardot.com/e/636291/4W-n9VhvEbs/3rjbhx/924707475?h=1bIkOa2eRCznIM9xM-L1BLJeIz14tHCD5LsHFw9kRI>

Rick Smith  
Founder and CEO, Axon



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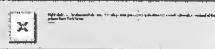
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**From:** Evidence.com <noreply@axon.com>  
**Sent:** Wednesday, January 9, 2019 7:37 AM  
**To:** Matt Kraut  
**Subject:** Evidence.com Service Update

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## EVIDENCE.COM SERVICE UPDATE

We experienced a disruption in general site navigation; however, the issue has been resolved and [Evidence.com](#) should now be 100% operational.

Our Engineering team will continue to investigate this issue to put in place preventative measures. Thank you for your patience and if you have any questions, please don't hesitate to contact our support team.

We are sorry for any inconveniences this may have caused.

Contact Customer Support Online: [Click Here](#)

US: 1-800-978-2737

UK: +44 1327 709 666

AU: 1-800-512-069

NZ: 1-800-005-161

Other: [your country code]-800-787-82878

Sincerely,

Axon  
Protect Life



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Kelsey Barak

---

**From:** Axon <donotreply@contact.axon.com>  
**Sent:** Tuesday, January 8, 2019 11:05 AM  
**To:** Matt Kraut  
**Subject:** Last chance for our lowest price on Accelerate 2019.

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×

**Register by January 14 to save up to \$200 on the leading public safety tech conference that 97 percent of 2018 attendees recommend.**

At Accelerate, you will be surrounded by the best in public safety — meet up with colleagues from around the globe and learn from world-class speakers.

Choose from a range of sessions on topics affecting your community, such as officer health and well-being and crisis management. You will also get a deeper look into current and upcoming Axon technologies and have the chance to learn from over 30 other tech and public safety companies.

## Lowest Price Guarantee

This is the lowest price we are offering on registration — get in while you can!

Need help justifying your trip? We've prepared an [email proposal](#) for you. All you need to do is copy and paste it into an email to your boss.

[REGISTER NOW](#)



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**From:** Axon <donotreply@contact.axon.com>  
**Sent:** Thursday, December 20, 2018 10:04 AM  
**To:** Matt Kraut  
**Subject:** Training Bulletin 20.2-05: Release of Training Version 21

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Important information

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**Background:** To ensure that our training accounts for the latest updates in technology and public-safety best practices, Axon periodically updates its training materials with important new information.

Version 21 of the TASER Instructor and User training courses has been released and is **effective January 14, 2019**. Version 21 supersedes all prior training revisions.

#### **About Version 21**

With the release of Version 21, Instructors will have the ability to receive certification on up to three Conducted Energy Weapons (CEW). We have reformatted the instructor course to provide more hands-on training with the weapons, in depth scenarios and Virtual Reality training. Students will also learn how to develop and safely implement scenarios, isolation drills and conduct teach-backs to hone their instructor skills. TASER X26P, X2 and TASER 7 CEW courses are included in Version 21 and TASER M26, X3 and X26 CEW courses are available upon request. The requirements for the certification courses have changed to the following:

- Instructor certification for the X26P, X2 and TASER 7 CEW is a total of 20 hours (4 hours online and 16 hours classroom with a Master Instructor). All students will be required to attend the full course to obtain certification or renew a certification (no separate “recertification” course). The fee for an Instructor certification is \$495 per student. We are continuing to offer the online option for internally conducted courses. Submit your request.
- Master Instructor and Instructor certifications will include certification on the TASER 7 CEW, and students may choose optional certifications on the X26P and/or X2 CEWs at no additional cost. Master Instructors must have all certifications in order to teach for Axon, and for consideration of Senior Master Instructor promotion.

Version 21 curriculum key updates include:

- TASER 7 CEW content
- Enhanced explanation of CEW technology as it relates to electricity and NMI
- IACP Model Policy
- Improved interactive online experience
- Conducted Electrical Weapon was changed to Conducted Energy Weapon
- Changes to Instructor and User Release requirements and other pertinent information from V20.2 Training Bulletins

Go to [http://go.pardot.com/e/636291/training-resources/3r7xpl/918342535?h=eNPo0xkN514Q0R\\_GdqEsYYMkDX08WIVJT-MLj\\_Sn9dU](http://go.pardot.com/e/636291/training-resources/3r7xpl/918342535?h=eNPo0xkN514Q0R_GdqEsYYMkDX08WIVJT-MLj_Sn9dU) to download all instructor resources. This folder contains the most recent warnings, user and instructor release forms, training forms, certificates, training drills and scenarios, videos and other instructor resources.

We will mail the Version 21 DVD to any instructor who is not able to download material due to agency policies. If you have any questions regarding this Training Bulletin, Version 21, download issues, or need to request a DVD, please contact the TASER Training Department at [training@taser.com](mailto:training@taser.com).

Thank you for your continued support of TASER CEWs!

Axon Academy - TASER Training

S.W. Kelly

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**From:** Axon <donotreply@contact.axon.com>  
**Sent:** Thursday, December 20, 2018 8:03 AM  
**To:** Matt Kraut  
**Subject:** How you can band together this holiday season

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# AXON JOURNAL

## DECEMBER 2018

Happy holidays, everyone! It's the season of giving and togetherness, and we've put together a host of information to match that holiday spirit. Webinars, case studies, a limited time discount... we've got something for everyone in this issue of the Axon Journal.



# LEARN HOW TO BAND TOGETHER TO TACKLE

# BUDGET CONSTRAINTS

It's no secret that budget constraints are a constant inconvenience for law enforcement agencies. Long needs lists + short funds = under-quipped officers and potentially underserved communities. When faced with these problems, agencies must turn to out-of-the-box solutions – like partnering with other agencies to fill needs. Watch this webinar to learn more.

[WATCH THE WEBINAR](#)

# USING MODERN TECHNOLOGY TO COMBAT DOMESTIC VIOLENCE

Domestic violence is a huge public health and social problem worldwide, often leading to long-term mental and physical health issues. To find out more about how police deal with domestic abuse cases, we ran a study on the Queensland Police Service in Australia. The numbers are startling: 25% of women in Australia experience domestic

violence while in a relationship, and Queensland law enforcement responds to 5,000 cases a week. Click or tap the link below to learn more about how body cameras have helped to deal with this important issue.

[CONTINUE READING](#)

# PUSHING PREVENTION: *OXNARD, CA AXON CITIZEN CASE STUDY*

Oxnard PD implemented Axon Citizen for Officers in December of 2017 and leveraged Citizen for Communities as an early access partner in June of 2018. Soon after rolling out the service, the department realized the potential crime deterrence

possibilities in addition to the inherent time-saving and efficiency-adding conveniences. Click or tap the link below to learn more about Axon Citizen for Officers and the benefits that Oxnard PD has experienced.

[LEARN MORE](#)



## IT'S NOT TOO LATE TO BE EARLY

Axon Accelerate 2019 will be here before you know it, and the window to claim your early bird discount is closing soon. We are offering \$200 off

the regular price with early bird pricing now through January 15th. Group pricing is available as well, with \$200 off the regular price for the first two attendees and \$499 off the regular price for each additional attendee. You can register now and pay in the new year.

Time is running out, so make your reservations to what last year's Accelerate attendees said was “the best conference they have ever been to.”

CLAIM YOUR DISCOUNT

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## Kelsey Barak

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**From:** Rick Smith <rick.smith@contact.axon.com>  
**Sent:** Monday, December 17, 2018 9:32 AM  
**To:** Matt Kraut  
**Subject:** Your feedback = our pay

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Dear Customer,

You probably get a lot of survey requests, and I can understand if you ignore most of them (to be candid, so do I).

But I want you to know that I value your input so much, that part of my employee's pay is directly tied to the results of this survey. They are obsessed with making you successful and want to know how they're doing.

So as a personal favor, please take three minutes to let us know how we're doing.

LAUNCH SURVEY: [http://go.pardot.com/e/636291/r-Z6BLJPY/3r412l/916038297?h=zgfw0PCIOFpS\\_hUtQVD-E9h-BBeEyYUN\\_qDfsdyPP34](http://go.pardot.com/e/636291/r-Z6BLJPY/3r412l/916038297?h=zgfw0PCIOFpS_hUtQVD-E9h-BBeEyYUN_qDfsdyPP34)

You have my assurance that your feedback will represent hundreds of other customers and echo in the halls of the Axon headquarters.

Thank you for your service to our communities, and happy holidays to you and your family!

Rick Smith  
Founder and CEO, Axon

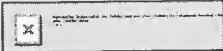
P.S. As a small token of gratitude, we'll be randomly selecting 50 participants and giving them \$20 Amazon gift cards.

<http://go.pardot.com/emailPreference/636291/f1096dce7203a9ee1977c0cf16d1cca9d36143b445ed79a78bd0ee388c1040c/916038297>

**From:** Evidence.com <donotreply@axon.com>  
**Sent:** Monday, December 10, 2018 7:55 AM  
**To:** Matt Kraut  
**Subject:** Evidence.com Service Update

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## EVIDENCE.COM SERVICE UPDATE

Earlier today we experienced a disruption in service with our Axon Docks, Evidence Sync, Web Upload, and other upload mechanisms that caused uploads of log files to be delayed; however, the issue has been resolved. At this point all uploads are working again as normal.

Our Engineering team will continue to investigate this issue to put in place preventative measures. Thank you for your patience and if you have any questions, please don't hesitate to contact our support team.

Contact Customer Support Online: Click [Here](#)

US: 1-800-978-2737

UK: +44 1327 709 666

AU: 1-800-512-069

NZ: 1-800-005-161

Other: [your country code]-800-787-82878

Sincerely,

Axon  
Protect Life



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**From:** Axon <noreply@axon.com>  
**Sent:** Tuesday, December 4, 2018 5:07 PM  
**To:** Matt Kraut  
**Subject:** Evidence.com will be upgraded on December 11, 2018

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## DECEMBER 2018 RELEASE ANNOUNCEMENT

**Evidence.com will be upgraded on December 11, 2018**

Axon's December release adds a number of small, but important, updates to Evidence.com and other Axon products. Many of this month's updates came to us as customer feedback, and we want to continue to encourage you to let us know what is working and what improvements we can make.

We do not expect any downtime during the update. Refer to the [Evidence.com Maintenance Schedule](#) on the Axon website for information on the update schedule times for your region.

**What's coming in the December Evidence.com release:**

- **Evidence.com Admin Page Updates**
  - This update separates the device setting pages into discrete entries, making it easier to find the device settings you are looking for, and adds a new page to manage bandwidth settings for the Evidence Upload XT application.
- **Axon Citizen Update**
  - This update improves the mechanism Axon uses to gather consent for using cookies on Axon Citizen for agencies in the United Kingdom and European Union.
- **Evidence Created and Evidence Deleted Reports Update**
  - To enable easier association between evidence and devices, we are adding the device serial number to the Evidence Created and Evidence Deleted reports. If your agency uses these reports with any automated tools, you may need to make minor modifications to ensure the

tools continue to work as intended. The change will add a Serial Number column (camera\_serial\_number) between the device\_id column and the notes column for both reports.

- **Segmented Download Links General Availability**
  - With the December release, we are pleased to announce the general availability of Segmented Download Links for all agencies. Please see the complete Release Notes for more information.
- **Resolved Issues**
  - Each month we include a list of issues that have been resolved in Evidence.com. It can be easy to overlook these changes, but we want to encourage you to review this section of the release notes.

#### **Other Axon product and field app updates:**

- **Evidence.com Partner API Updates**
  - This update adds the ability to get an evidence access link using the Evidence.com Partner API. Additionally, the revised Evidence.com Partner API Guide will include updated examples of how to user the filter search parameter.
- **Evidence Upload XT Update**
  - An updated version of Evidence Upload XT will be released at the same time as the December Evidence.com release. The updated version will enforce the Evidence Upload XT Bandwidth Settings managed from the Evidence.com Admin page, allow users to set up folders for automatic file uploads to Evidence.com, and has general bug fixes and product improvements.
- **Axon View for iOS Update**
  - Before the end of 2019, Axon will release an updated version of Axon View for iOS. This update will significantly simplify the process for pairing and reconnecting to an Axon Body 2 or Axon Flex 2 camera. Please see the complete Release Notes for more information.
- **Axon View XL Updates**
  - An updated version of Axon View XL for Axon Fleet and Axon Fleet 2 will begin deployment on December 12. The updated version has changes to the View XL user interface, along with general bug fixes and product improvements. Please see the complete Release Notes for more information on the changes.

### **Coming Soon Announcements:**

This section of the release notes provides advanced notice about major upcoming features, updates, and applications that might require new or updated agency processes. We want to both prepare you for and motivate you with our solutions' continuing progress.

- **TASER 7 Support in Evidence.com** - In January 2019 Axon will make support for TASER 7 Conducted Energy Weapons (CEW) generally available in Evidence.com. This support adds a new Inventory page (for tracking the health and status of TASER 7 handles, cartridges, and batteries) and an Administration page for controlling TASER 7 settings. If you have questions about accessing the Evidence.com TASER 7 pages before the January release, please contact your Axon representative.
- **Redaction Assistant** - In December Axon is launching early access for Redaction Assistant. Redaction Assistant is an add-on to the standard Axon Redaction Studio functionality. Redaction Assistant speeds up your redaction process by checking videos for common objects, such as license plates and video screens, and automatically adding mask segments to those objects. Once Redaction assistant has completed the check, Redaction Studio users can review and edit the mask segments as needed. This cuts down the amount of time you need to spend on tedious, repetitious tasks and lets you focus on more important parts of redaction. Additionally, Redaction Assistant's ability to identify objects will improve over time, further reducing the time needed for reviews and editing.
- **Axon Performance** - Body-worn camera programs produce vast amounts of data. Reviewing all that data can be an extremely time-consuming, manual, and paper-based process. Axon Performance allows agencies to take a more automated, data-driven approach to this work by guiding frontline supervisors through intuitive policy review workflows that highlight officer and squad performance based on agency defined criteria. Additionally, Axon Performance can assist agencies by selecting a randomized sample of body-worn videos for supervisor review, highlighting calls for service without a body-worn video, and surfacing uncategorized evidence that's scheduled for deletion. Axon Performance is currently in early access and will be released during the first quarter of 2019. See the [Axon Performance product page](#) for additional information and watch the release notes for additional product announcements.

[VIEW COMPLETE RELEASE NOTES](#)

If you have any questions about the information in this release, please contact Technical Support.

North America: [1-800-978-2737 ext 2](tel:18009782737)

UK: [+44 1-327-709-666](tel:+441327709666)

Australia: [1-800-512-069](tel:1800512069)

New Zealand: [1-800-005-161](tel:1800005161)

International: See our [Contact Us page](#)

Email: [support@axon.com](mailto:support@axon.com)

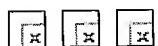
Sincerely,

The Axon Team

Protect Life

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**From:** Axon <noreply@contact.axon.com>  
**Sent:** Friday, November 16, 2018 12:04 PM  
**To:** Matt Kraut  
**Subject:** Two emotional tribute videos to law enforcement that you need to watch

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# AXON JOURNAL

## NOVEMBER 2018

Sometimes “thank you” doesn’t say enough. And at Axon, we feel that it isn’t even said often enough. That’s why the focus of this month’s Axon Journal is honoring all of the men and women who put their lives on the line to keep our communities safe.



# EMOTIONAL LAW ENFORCEMENT

# TRIBUTE VIDEO GOES VIRAL

Law enforcement officers live anything but an ordinary existence. They're our community members and guardians. Our neighbors and night watchmen. Our friends and our first responders. And they don't always get the credit they deserve.

In recognition of those special, often under-appreciated men and women, Axon teamed up with chart-topping band One Republic to create a tribute video with One Republic's song "I Lived" serving as the soundtrack.

[WATCH THE VIDEO](#)

# GENERAL STAN McCHRYS TAL TO DELIVER KEYNOTE AT AXON ACCELERATE 2019

WE ASKED. YOU VOTED.

And now we're excited to announce that former US Army General Stan McChrystal will be the keynote speaker for Axon Accelerate 2019 – the leading technology conference for public safety professionals.

“We are honored to invite one of America's greatest military leaders to speak at Axon Accelerate,” says Axon CEO and founder, Rick Smith. “As the former head of US and international forces in Afghanistan, a former leader of Joint Special Operations Command and author of *Team of Teams: New Rules of Engagement for a Complex World*, General McChrystal will provide our

attendees with invaluable insight into leadership strategies and the relentless drive to protect our communities.”

Click or tap the link below to learn more about Axon Accelerate and to see General McChrystal's scheduled speaking times.

[VIEW THE SCHEDULE](#)

## RETURN OF THE RISE AWARDS

We're incredibly proud to have so many heroic partners doing incredible work in the world, and we felt the need to recognize them. We're excited to announce that we will again be recognizing standouts from law enforcement with our RISE Awards ceremony at Axon Accelerate 2019.

For this past year's RISE Awards at Accelerate, we were honored to recognize members of the LVMPD for their heroic actions during the tragic Mandalay Bay mass shooting that took place just over a year ago. Click or tap the link below to hear their story.

SEE THEIR STORY

•

# IT'S NOT TOO LATE TO BE EARLY

Network with peers and learn from experts. Find out what's on the horizon for law enforcement. Get hands-on training with cutting edge technologies and techniques. Axon Accelerate 2019 brings

together the best and brightest in public safety and beyond from around the world to explore the challenges you face every day.

And now through January 15th we are offering \$200 off the regular price with early bird pricing. Agency group pricing is available as well, with \$200 off the regular price for the first two attendees and \$499 off the regular price for each additional attendee. You can register now and pay in the new year.

#### CLAIM YOUR DISCOUNT

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Wanna talk?  
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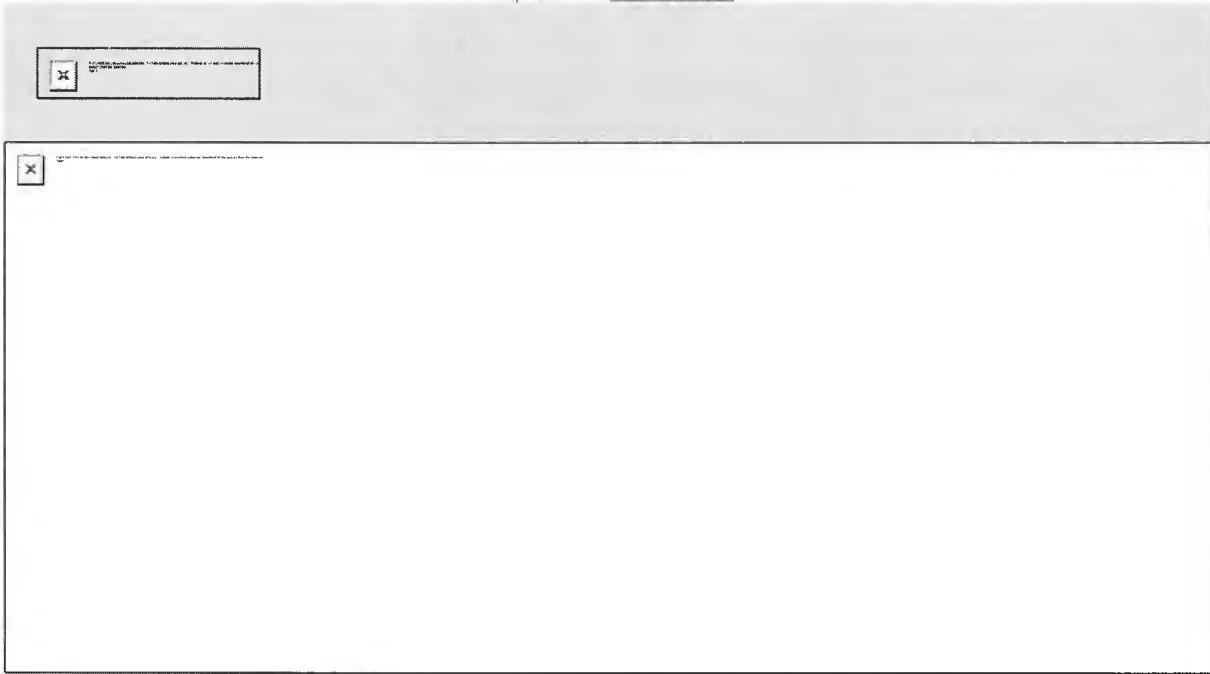
## Kelsey Barak

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**From:** Axon <donotreply@axon.com>  
**Sent:** Thursday, November 8, 2018 9:13 AM  
**To:** Matt Kraut  
**Subject:** Last call for Axon Academy Bootcamp in San Francisco, CA

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## SUPERPOWER YOUR AGENCY

You still have time to register for Axon Academy Bootcamp in San Francisco, but your window of opportunity is closing. Axon Academy Bootcamp gives you early access and insight into some of our revolutionary new products that can help superpower your agency – such as TASER 7, Axon Body 3, and Axon Records.

Registration closes 21 days before the event. Explore the event agenda below and click or tap the REGISTER NOW button to sign up. Seats are filling fast and there is limited capacity.

**Agenda:**

You have the option of attending one day of training or both.

- **TASER 7 - Thursday, November 29, 2018:** No fee (open to Chiefs, Command Staff, Officers and Certified Trainers)
  - 8:00-11:30
    - Receive an IACP product briefing from Axon executives
    - Hands-on TASER 7 firing experience
    - Participate in a risk management course
    - Experience virtual reality empathy training
    - Current TASER instructors can also get TASER 7 certified
  - 12:30-5:00
    - 
    - - TASER 7 Instructor Training Course — No cost! (only available for currently-certified instructors)
- **BWC Certification - Friday, November 30, 2018:** \$399 certification fee (Open to Administrators, Redaction Specialists and Officers)
  - 8:00-5:00
    - Become certified on Axon Body Worn Cameras and more, including:
      - Hardware: Axon Body 2, Axon Flex 2.
      - Applications: Axon Capture, Axon View.
      - Software: Evidence.com, Axon Device Manager, Axon Redaction Studio
    - Discounted for 90 days from \$600 down to \$399
    - This is the first time this sold-out certification has been offered outside of Scottsdale, AZ

**REGISTER NOW**



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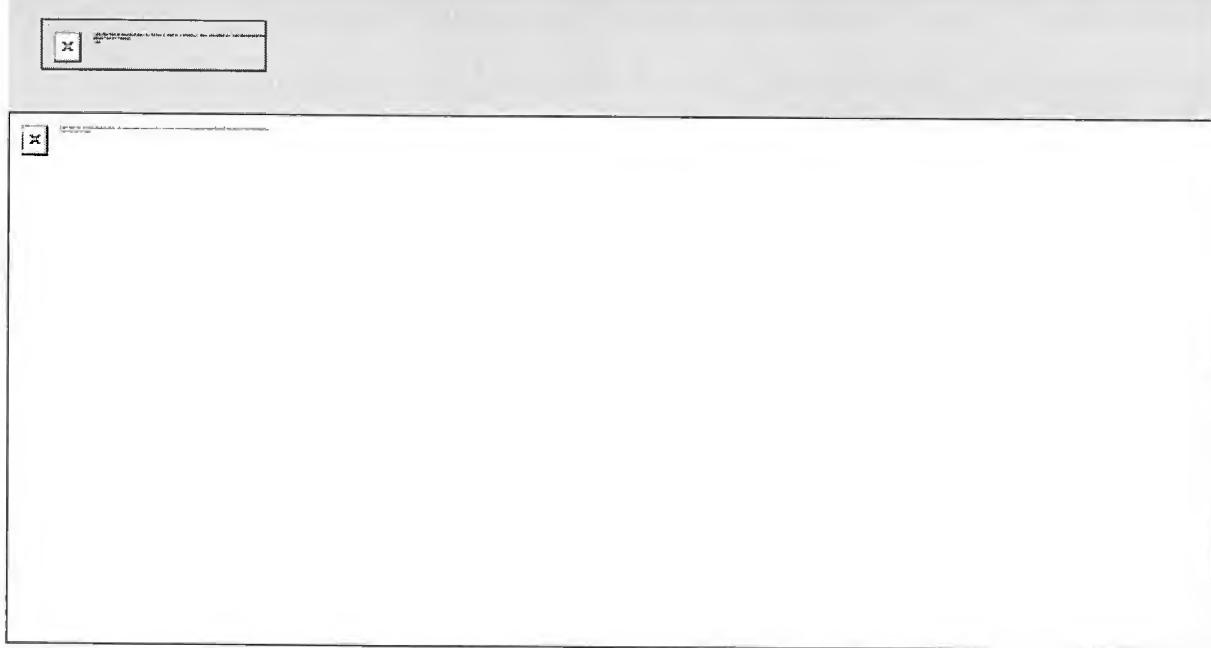
[PRIVACY POLICY](#) | [CONTACT US](#) | [MANAGE SUBSCRIPTIONS](#) | [UNSUBSCRIBE](#)



**From:** Axon (formerly TASER International) <[donotreply@contact.axon.com](mailto:donotreply@contact.axon.com)>  
**Sent:** Wednesday, November 7, 2018 7:24 AM  
**To:** Matt Kraut  
**Subject:** The biggest and best public safety technology conference is back.

**CAUTION - EXTERNAL SENDER - THIS EMAIL ORIGINATED OUTSIDE OF THE CITY'S EMAIL SYSTEM**  
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Display issues? [View in browser](#)



## TOGETHER WE GO

Axon Accelerate – the leading technology conference in public safety – is back. Accelerate 2019 is a symposium that brings together the best and brightest in public safety and beyond from around the world to explore the challenges you face every day. Network with peers and learn from experts. Find out what's on the horizon for law enforcement. Get hands-on training with cutting-edge technologies and techniques.

We are offering \$200 off the regular price with early bird pricing now through January 15th. Agency group pricing is available as well, with \$200 off the regular price for the first two attendees and \$499 off the regular price for each additional attendee. You can register now and pay in the new year.

January will be here before you know it, so make your reservations to what last year's Accelerate attendees said was "the best conference they have ever been to."

See you in April 2019!

**CLAIM YOUR DISCOUNT**

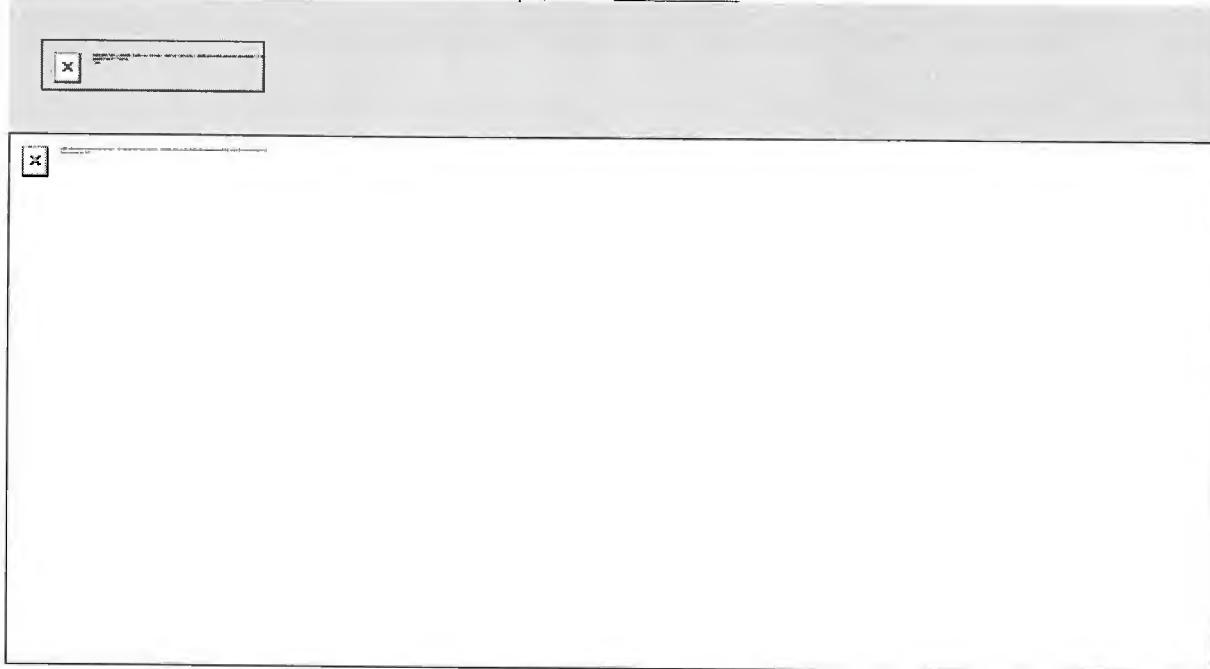


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**From:** Axon (formerly TASER International) <[donotreply@contact.axon.com](mailto:donotreply@contact.axon.com)>  
**Sent:** Tuesday, November 6, 2018 9:21 AM  
**To:** Matt Kraut  
**Subject:** Get an early bird special for Axon Accelerate 2019

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## TOGETHER WE GO

Axon Accelerate – the leading technology conference in public safety – is back. Accelerate 2019 is a symposium that brings together the best and brightest in public safety and beyond from around the world to explore the challenges you face every day. Network with peers and learn from experts. Find out what's on the horizon for law enforcement. Get hands-on training with cutting-edge technologies and techniques.

We are offering \$200 off the walk-up price with early bird pricing now through January 15th. Group pricing is available as well, with \$200 off the walk-up price for the first two attendees and \$300 off the walk-up price for each additional attendee. You can register now and pay in the new year.

January will be here before you know it, so make your reservations to what last year's Accelerate attendees said was "the best conference they have ever been to."

See you in April 2019!

**CLAIM YOUR DISCOUNT**

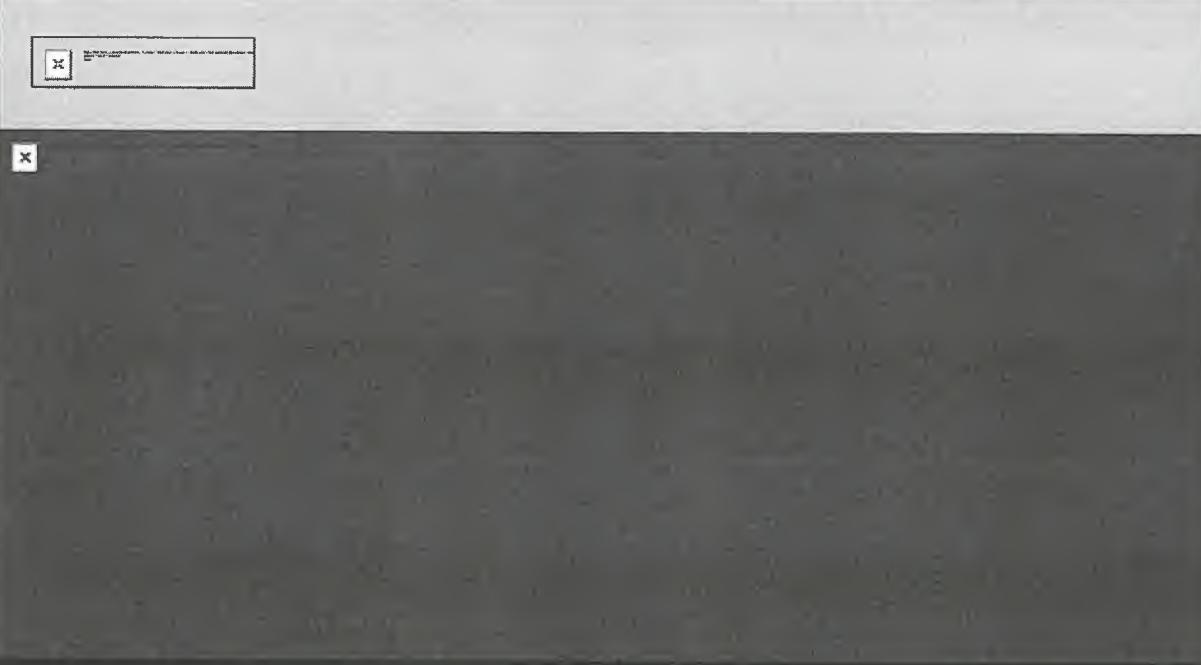


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**From:** Axon (formerly TASER International) <donotreply@contact.axon.com>  
**Sent:** Thursday, May 17, 2018 9:24 AM  
**To:** Mike Nollar  
**Subject:** Mike, join the conversation at Accelerate 2018

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## **Accelerate technology and public safety**

Keeping up with new technology is no easy task – especially when it comes to public safety. Security. Compliance. Data protection. What's right for right now? What about 10 years from now?

**Join the conversation at our premiere public safety conference: Axon Accelerate 2018.**

Don't miss the opportunity to join other IT Professionals and leaders at this year's leading technology conference for Public Safety. Accelerate offers the opportunity to learn latest advancements in technology and security and network with peers.

Join us at Accelerate, June 5th-6th in Scottsdale, AZ, where we're hosting a multitude of sessions that were developed with you in mind:

- **FUTURE SECURITY TRENDS: HOW TO PREPARE** - The future of security technology is happening in real time. Learn about the coming security challenges facing your city and agency and how to start preparing now.
- **THE POWER OF CAD/RMS INTEGRATION** - gain valuable insight into how evidence can be managed most effectively and how data accuracy can be improved with Evidence.com.
- **SECURITY BEST PRACTICES: HOW TO PREVENT YOUR AGENCY FROM BEING HACKED** - Solid security doesn't have to be expensive. Learn about the most impactful security practices that can be employed without expensive software or consultants.
- **INTEROPERABILITY OF DIGITAL SYSTEMS** - Learn what happens when your technology interacts with other devices, systems or networks to provide a multi-modal evidence gathering capability that will save your city and agency time and money.

There's no better opportunity to connect with your peers and new technology. Join us June 5-6 at Axon Accelerate 2018!

[LEARN MORE AND RESERVE YOUR SPOT](#)



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## Kelsey Barak

---

**From:** Michelle Blank  
**Sent:** Wednesday, February 28, 2018 9:43 AM  
**To:** jmarioni@taser.com  
**Cc:** Rachel Lopez  
**Subject:** Fontana PD Quote Q-143350-2  
**Attachments:** Signed quote Q-143350-2.pdf

Good Morning Joseph,

We received City Council approval last night for the funding of Taser's.

I have attached the signed quote Q-143350-2.

Our department purchase order # 180809 is currently being routed. You will receive an email copy in the next couple of days.

Please let Rachel or I know if there is anything else you need from us.

Thank you,



**Michelle Blank**

Administrative Analyst • Fontana Police Department  
**City of Fontana** • 17005 Upland Ave • Fontana, CA 92335  
[mblank@fontana.org](mailto:mblank@fontana.org) • Office: (909) 356-7129



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**Axon Enterprise, Inc.**

*Protect Life.*

17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 Phone: (800) 978-2737  
 Fax: (480) 360-7713

Scott Snyder  
 1-909-350-7700  
 ssnyder@fontana.org



**Quotation**

**Quote:** Q-143350-2

**Date:** 1/4/2018 4:27 PM

**Quote Expiration:** 12/15/2017

**Contract Start Date\*:** 11/21/2017

**Contract Term:** 1 year

**AX Account Number:**  
 107236

**Bill To:**  
 Fontana Police Dept. - CA  
 17005 Upland Avenue  
 Fontana, CA 92335  
 US

**Ship To:**  
 Scott Snyder  
 Fontana Police Dept. - CA  
 17005 Upland Avenue  
 Fontana, CA 92335  
 US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Joseph Marioni	(480) 515-6328	jmarioni@taser.com	Fedex - Ground	Net 30

\*Note this will vary based on the shipment date of the product.

**Hardware**

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
1	22013	KIT, DATAPORT DOWNLOAD, USB, X2/X26P	USD 176.49	USD 176.49	USD 0.00	USD 176.49
35	11002	HANDLE, BLACK, CLASS III, X26P	USD 1,022.00	USD 35,770.00	USD 0.00	USD 35,770.00
120	11501	HOLSTER, BLACKHAWK, RIGHT, X26P	USD 61.00	USD 7,320.00	USD 0.00	USD 7,320.00
30	11504	HOLSTER, BLACKHAWK, LEFT, X26P	USD 61.00	USD 1,830.00	USD 0.00	USD 1,830.00
100	44203	CARTRIDGE - 25' HYBRID	USD 32.00	USD 3,200.00	USD 0.00	USD 3,200.00
45	11010	XPPM, BATTERY PACK, X26P	USD 73.00	USD 3,285.00	USD 0.00	USD 3,285.00

Hardware Total Before Discounts: USD 51,581.49

Hardware Net Amount Due: USD 51,581.49

Extended Warranties

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
35	11004	WARRANTY, 4 YEAR, X26P	USD 318.00	USD 11,130.00	USD 0.00	USD 11,130.00
<b>Extended Warranties Total Before Discounts:</b>						USD 11,130.00
<b>Extended Warranties Net Amount Due:</b>						USD 11,130.00

<b>Subtotal</b>	USD 62,711.49
<b>Estimated Tax</b>	USD 3,997.57
<b>Grand Total</b>	USD 66,709.06

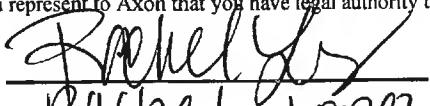
**Hardware Shipping Estimate**

Typically, hardware shipment occurs between 4 – 6 weeks after purchase date. Product availability for new or high demand products may impact delivery time.

**Axon Enterprise, Inc.'s Sales Terms and Conditions  
for Direct Sales to End User Purchasers**

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and Axon's Master Services and Purchasing Agreement posted at <https://www.axon.com/legal/sales-terms-and-conditions>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature:



Date:

2/20/18

Name (Print):

Rachel Lopez

Title:

PO# (if needed):

19009009

Admin Tech

Quote: Q-143350-2

Please sign and email to Joseph Marioni at [jmarioni@taser.com](mailto:jmarioni@taser.com) or fax to (480) 360-7713

THANK YOU FOR YOUR BUSINESS!

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17800 N. 85th St., Scottsdale, Arizona 85255 \* 480-991-0797 \* Fax 480-991-0791 \* [www.TASER.com](http://www.TASER.com)

February 16, 2016

**To: United States state, local and municipal law enforcement agencies**

**Re: Sole Manufacturer Letter and Certification of USA Assembled for TASER International, Inc.'s  
Conducted Electrical Weapons, on-Officer Cameras, and Evidence.com Digital Evidence Solutions**

TASER International, Inc. (TASER), is the sole manufacturer for TASER brand conducted electrical weapons (CEWs) and Axon brand camera products. TASER is also the sole developer and provider of Evidence.com Software as a Service product. This letter will also certify that TASER brand CEWs and Axon brand camera products are all USA assembled products.

Please contact your local TASER sales representative or call us at 1-800-978-2737 with any questions.

Sincerely,

A handwritten signature in black ink, appearing to read "Josh Isner".

Josh Isner  
Executive Vice President, North American Sales  
TASER International, Inc.

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## Kelsey Barak

---

**From:** Rachel Lopez  
**Sent:** Monday, February 26, 2018 4:00 PM  
**To:** 'Joseph Marioni'  
**Cc:** Michelle Blank  
**Subject:** RE: Sole Manufacturer Letter

I guess so!

We have a city council meeting tomorrow evening. If approved, I will have the quote singed, with a PO number and sent over first thing Wednesday morning.

Thank you,  
Rachel Lopez

**Rachel Lopez**  
Administrative Technician • Fontana Police Department  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org) • Office: (909) 350-7749

**From:** Joseph Marioni [mailto:[jmarioni@taser.com](mailto:jmarioni@taser.com)]  
**Sent:** Monday, February 26, 2018 3:30 PM  
**To:** Rachel Lopez <[rmlopez@fontana.org](mailto:rmlopez@fontana.org)>  
**Subject:** RE: Sole Manufacturer Letter

I don't mess around Mrs. Lopez....Johnny on the Spot! Maybe you can assist me and let me know what purchasing option the department has decided to go with.

**From:** Rachel Lopez [mailto:[rmlopez@fontana.org](mailto:rmlopez@fontana.org)]  
**Sent:** Monday, February 26, 2018 4:27 PM  
**To:** Joseph Marioni <[jmarioni@taser.com](mailto:jmarioni@taser.com)>  
**Subject:** RE: Sole Manufacturer Letter

That was fast! Thanks so much!

**Rachel Lopez**  
Administrative Technician • Fontana Police Department  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org) • Office: (909) 350-7749

**From:** Joseph Marioni [mailto:[jmarioni@taser.com](mailto:jmarioni@taser.com)]  
**Sent:** Monday, February 26, 2018 3:24 PM  
**To:** Rachel Lopez <[rmlopez@fontana.org](mailto:rmlopez@fontana.org)>  
**Subject:** RE: Sole Manufacturer Letter

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**From:** Rachel Lopez [<mailto:rmlopez@fontana.org>]

**Sent:** Monday, February 26, 2018 4:12 PM

**To:** Joseph Marioni <[jmarioni@taser.com](mailto:jmarioni@taser.com)>

**Subject:** Sole Manufacturer Letter

**Importance:** High

Good Afternoon Joseph,

Could you please send me your sole manufacturer letter with Axon on it? I have the old one with Taser dated 2/16/16 (See Attached).

Thank you for your assistance,

Rachel Lopez



**Rachel Lopez**

Administrative Technician • Fontana Police Department

**City of Fontana** • 17005 Upland Ave • Fontana, CA 92335

[rmlopez@fontana.org](mailto:rmlopez@fontana.org) • Office: (909) 350-7749



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## Kelsey Barak

---

**From:** Rachel Lopez  
**Sent:** Monday, February 26, 2018 3:27 PM  
**To:** 'Joseph Marioni'  
**Subject:** RE: Sole Manufacturer Letter

That was fast! Thanks so much!

### Rachel Lopez

Administrative Technician • Fontana Police Department  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org) • Office: (909) 350-7749

**From:** Joseph Marioni [mailto:[jmarioni@taser.com](mailto:jmarioni@taser.com)]  
**Sent:** Monday, February 26, 2018 3:24 PM  
**To:** Rachel Lopez <[rmlopez@fontana.org](mailto:rmlopez@fontana.org)>  
**Subject:** RE: Sole Manufacturer Letter

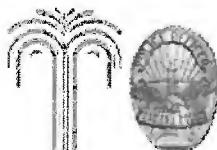
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**From:** Rachel Lopez [mailto:[rmlopez@fontana.org](mailto:rmlopez@fontana.org)]  
**Sent:** Monday, February 26, 2018 4:12 PM  
**To:** Joseph Marioni <[jmarioni@taser.com](mailto:jmarioni@taser.com)>  
**Subject:** Sole Manufacturer Letter  
**Importance:** High

Good Afternoon Joseph,

Could you please send me your sole manufacturer letter with Axon on it? I have the old one with Taser dated 2/16/16 (See Attached).

Thank you for your assistance,  
Rachel Lopez



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### Rachel Lopez

Administrative Technician • Fontana Police Department  
City of Fontana • 17005 Upland Ave • Fontana, CA 92335  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org) • Office: (909) 350-7749



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## Kelsey Barak

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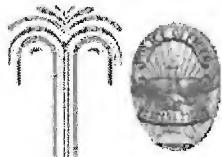
**From:** Rachel Lopez  
**Sent:** Monday, February 26, 2018 3:12 PM  
**To:** 'Joseph Marioni'  
**Subject:** Sole Manufacturer Letter  
**Attachments:** Sole Manufacturer Letter (2).pdf

**Importance:** High

Good Afternoon Joseph,

Could you please send me your sole manufacturer letter with Axon on it? I have the old one with Taser dated 2/16/16 (See Attached).

Thank you for your assistance,  
Rachel Lopez



**Rachel Lopez**

Administrative Technician • Fontana Police Department  
**City of Fontana** • 17005 Upland Ave • Fontana, CA 92335  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org) • Office: (909) 350-7749

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February 16, 2016

**To: United States state, local and municipal law enforcement agencies**

**Re: Sole Manufacturer Letter and Certification of USA Assembled for TASER International, Inc.'s  
Conducted Electrical Weapons, on-Officer Cameras, and Evidence.com Digital Evidence Solutions**

TASER International, Inc. (TASER), is the sole manufacturer for TASER brand conducted electrical weapons (CEWs) and Axon brand camera products. TASER is also the sole developer and provider of Evidence.com Software as a Service product. This letter will also certify that TASER brand CEWs and Axon brand camera products are all USA assembled products.

Please contact your local TASER sales representative or call us at 1-800-978-2737 with any questions.

Sincerely,

A handwritten signature in black ink, appearing to read "Josh Isner".

Josh Isner  
Executive Vice President, North American Sales  
TASER International, Inc.

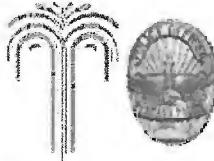
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## Kelsey Barak

---

**From:** Rachel Lopez  
**Sent:** Thursday, January 18, 2018 2:50 PM  
**To:** 'Joseph Marioni'  
**Subject:** Fontana PD Quote  
**Attachments:** Q-150419-20180117-1646-signed.pdf

Sorry, please see attached!



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CITY OF CALIFORNIA

**Rachel Lopez**

Administrative Technician • Fontana Police Department  
**City of Fontana** • 17005 Upland Ave • Fontana, CA 92335  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org) • Office: (909) 350-7749



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**From:** Rachel Lopez  
**Sent:** Thursday, January 18, 2018 2:46 PM  
**To:** 'Joseph Marioni' <[jmarioni@taser.com](mailto:jmarioni@taser.com)>  
**Subject:** RE: Fontana PD Quote

Good Afternoon Joseph,

Please see the attached signed quote. If you have any questions/concerns, please let me know.

Thank you,

**Rachel Lopez**

Administrative Technician • Fontana Police Department  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org) • Office: (909) 350-7749

**From:** Joseph Marioni [<mailto:jmarioni@taser.com>]  
**Sent:** Wednesday, January 17, 2018 3:48 PM  
**To:** Rachel Lopez <[rmlopez@fontana.org](mailto:rmlopez@fontana.org)>  
**Subject:** FW: Fontana PD Quote

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Hi Mrs. Lopez,

I am your dedicated weapons rep moving forward. Attached is the quote you requested, let me know if there is anything else that I can help with.

---

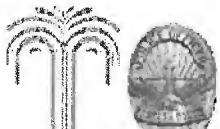
**From:** Rachel Lopez [<mailto:rmlopez@fontana.org>]  
**Sent:** Wednesday, January 17, 2018 4:05 PM  
**To:** Jason Maxwell <[jmaxwell@laser.com](mailto:jmaxwell@laser.com)>  
**Subject:** Fontana PD Quote

Good Afternoon Jason,

Could I please get a quote for the following items:

50 – Cartridge 25' Hybrid  
5 – XPPM Battery pack

Thank you,



FONTANA  
CITY OF CALIFORNIA

**Rachel Lopez**  
Administrative Technician • Fontana Police Department  
**City of Fontana** • 17005 Upland Ave • Fontana, CA 92335  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org) • Office: (909) 350-7749



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# Axon Enterprise, Inc.

Protect Life.

17800 N 85th St.  
Scottsdale, Arizona 85255  
United States  
Phone: (800) 978-2737  
Fax: (480) 360-7713

**Rachel Lopez**  
(909) 356-7100  
rmlopez@fontana.org



## Quotation

Quote: Q-150419-1

Date: 1/17/2018 4:46 PM

Quote Expiration: 2/28/2018

Contract Start Date\*: 1/17/2018

Contract Term: 1 year

## AX Account Number:

107236

**Bill To:**  
Fontana Police Dept. - CA  
17005 Upland Avenue  
Fontana, CA 92335  
US

**Ship To:**  
Rachel Lopez  
Fontana Police Dept. - CA  
17005 Upland Avenue  
Fontana, CA 92335  
US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Joseph Marioni	(480) 515-6328	jmarioni@taser.com	Fedex - Ground	Net 30

\*Note this will vary based on the shipment date of the product.

### Hardware

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
50	44203	CARTRIDGE - 25' HYBRID	USD 32.00	USD 1,600.00	USD 0.00	USD 1,600.00
5	11010	XPPM, BATTERY PACK, X26P	USD 73.00	USD 365.00	USD 0.00	USD 365.00

Hardware Total Before Discounts: USD 1,965.00

Hardware Net Amount Due: USD 1,965.00

Subtotal	USD 1,965.00
Estimated Tax	USD 152.29
Grand Total	USD 2,117.29

### Hardware Shipping Estimate

Typically, hardware shipment occurs between 4 – 6 weeks after purchase date. Product availability for new or high demand products may impact delivery time.

**Axon Enterprise, Inc.'s Sales Terms and Conditions  
for Direct Sales to End User Purchasers**

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and Axon's Master Services and Purchasing Agreement posted at <https://www.axon.com/legal/sales-terms-and-conditions>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

<b>Signature:</b>	<i>Rachel Lopez</i>	<b>Date:</b>	1/18/2018
<b>Name (Print):</b>	Rachel Lopez	<b>Title:</b>	Administrative Technician
<b>PO# (if needed):</b>	NONE		

Quote: Q-150419-1

Please sign and email to Joseph Marioni at [jmarioni@taser.com](mailto:jmarioni@taser.com) or fax to (480) 360-7713

THANK YOU FOR YOUR BUSINESS!

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## Kelsey Barak

---

**From:** Rachel Lopez  
**Sent:** Thursday, January 18, 2018 2:46 PM  
**To:** 'Joseph Marioni'  
**Subject:** RE: Fontana PD Quote

Good Afternoon Joseph,

Please see the attached signed quote. If you have any questions/concerns, please let me know.

Thank you,

### Rachel Lopez

Administrative Technician • Fontana Police Department  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org) • Office: (909) 350-7749

**From:** Joseph Marioni [mailto:[jmarioni@taser.com](mailto:jmarioni@taser.com)]  
**Sent:** Wednesday, January 17, 2018 3:48 PM  
**To:** Rachel Lopez <[rmlopez@fontana.org](mailto:rmlopez@fontana.org)>  
**Subject:** FW: Fontana PD Quote

CAUTION - EXTERNAL SENDER - THIS EMAIL ORIGINATED OUTSIDE OF THE CITY'S EMAIL SYSTEM  
Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hi Mrs. Lopez,

I am your dedicated weapons rep moving forward. Attached is the quote you requested, let me know if there is anything else that I can help with.

---

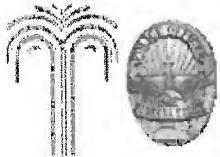
**From:** Rachel Lopez [mailto:[rmlopez@fontana.org](mailto:rmlopez@fontana.org)]  
**Sent:** Wednesday, January 17, 2018 4:05 PM  
**To:** Jason Maxwell <[jmaxwell@taser.com](mailto:jmaxwell@taser.com)>  
**Subject:** Fontana PD Quote

Good Afternoon Jason,

Could I please get a quote for the following items:

50 – Cartridge 25' Hybrid  
5 – XPPM Battery pack

Thank you,



**FONTANA**  
City of Fontana

**Rachel Lopez**

Administrative Technician • Fontana Police Department  
**City of Fontana** • 17005 Upland Ave • Fontana, CA 92335  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org) • Office: (909) 350-7749



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## Kelsey Barak

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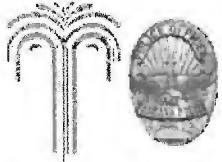
**From:** Rachel Lopez  
**Sent:** Wednesday, January 17, 2018 3:05 PM  
**To:** 'jmaxwell@taser.com'  
**Subject:** Fontana PD Quote

Good Afternoon Jason,

Could I please get a quote for the following items:

50 – Cartridge 25' Hybrid  
5 – XPPM Battery pack

Thank you,



**Rachel Lopez**

Administrative Technician • Fontana Police Department  
**City of Fontana** • 17005 Upland Ave • Fontana, CA 92335  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org) • Office: (909) 350-7749

**FONTANA**  
CITY OF CALIFORNIA



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## Kelsey Barak

---

**From:** Rachel Lopez  
**Sent:** Thursday, October 19, 2017 11:34 AM  
**To:** 'Jason Maxwell'  
**Subject:** RE: Taser

That was fast.

Thank you Jason!

### Rachel Lopez

Administrative Technician • Fontana Police Department  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org) • Office: (909) 350-7749

**From:** Jason Maxwell [mailto:[jmaxwell@taser.com](mailto:jmaxwell@taser.com)]  
**Sent:** Thursday, October 19, 2017 11:34 AM  
**To:** Rachel Lopez <[rmlopez@fontana.org](mailto:rmlopez@fontana.org)>  
**Subject:** Taser

Rachel,

Please see attached!

Jason Maxwell  
Taser Inside Sales – (CA, KS, OK, AR, ND, MT)  
Direct: 480.502.6201 | Fax: 480.378.6152

AXON | Taser  
Protect Life. Protect Truth.

AXON.COM

*TASER INTERNATIONAL IS NOW AXON*



**From:** Rachel Lopez [mailto:[rmlopez@fontana.org](mailto:rmlopez@fontana.org)]  
**Sent:** Thursday, October 19, 2017 11:33 AM  
**To:** Jason Maxwell <[jmaxwell@taser.com](mailto:jmaxwell@taser.com)>  
**Subject:** RE: Taser - Quote  
**Importance:** High

Good Moring Jason,

Could I please get an updated W-9 from you? Our Financial System shows Taser International under your number assigned in our system. I see that the remit to address reflects Axon Enterprise.

Thank you,

**Rachel Lopez**

Administrative Technician • Fontana Police Department  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org) • Office: (909) 350-7749

**From:** Jason Maxwell [<mailto:jmaxwell@taser.com>]

**Sent:** Tuesday, October 10, 2017 4:46 PM

**To:** Rachel Lopez <[rmlopez@fontana.org](mailto:rmlopez@fontana.org)>

**Subject:** RE: Taser - Quote

Hello,

Your signed quote has been received. I will get this order processed right away. Taser orders can ship out and be delivered as quickly as within 2 weeks with some orders taking up to 4 weeks. This is dependent on what specific products are ordered and the inventory of these items. If it has been a week or two and you are curious if your order has shipped, please send me an email and I will be happy to check on the status and see if there is a FedEx tracking number available at that time!

- For all NON-SMART cartridge orders: 1-2 weeks for shipment.
- For any order with smart cartridges: 3-4 weeks (but know it will likely go faster)

Please feel free to reach out if you need anything else at all.

Thank you!

Jason Maxwell  
Taser Inside Sales – (KS, OK, AR, ND, MT)  
Direct: 480.502.6201 | Fax: 480.378.6152

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AXON.COM

*TASER INTERNATIONAL IS NOW AXON*



**From:** Rachel Lopez [<mailto:rmlopez@fontana.org>]

**Sent:** Tuesday, October 10, 2017 4:39 PM

**To:** Jason Maxwell <[jmaxwell@taser.com](mailto:jmaxwell@taser.com)>

**Subject:** RE: Taser - Quote

**Importance:** High

Hello Jason,

Please find the attached signed quote #Q-137635-1. The billing and ship to are correct on your quote as well. If you have any questions please let me know.

Thank you,

**Rachel Lopez**

Administrative Technician • Fontana Police Department  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org) • Office: (909) 350-7749

**From:** Jason Maxwell [<mailto:jmaxwell@taser.com>]

**Sent:** Tuesday, October 10, 2017 3:19 PM

**To:** Rachel Lopez <[rmlopez@fontana.org](mailto:rmlopez@fontana.org)>

**Subject:** Taser - Quote

**Importance:** High

Rachel,

Hello,

Attached is the quote you requested. Taser requires a signed copy of this quote (no exceptions). If a PO needs to be issued by the department there is a line on the signature page that allows you to insert that PO number. You can either scan and email me back the quote, or fax the signed quote to the fax number provided below. Please note that I will ALWAYS send confirmation to your email on receiving your signed quote so that you know your order has been processed.

- Please ensure the billing and shipping addresses are correct. Thank you for choosing TASER!
- If you are a credited Police Department or hospital you will be billed Net-30 which means you have 30 days from the date on the invoice you receive to make payment. If you paid with a credit card, your card will be charged on the date of shipment!
- Please plan accordingly for training and on your needs of these products as orders can be delivered as quickly as 2 weeks and some can take up to 4 weeks.

Jason Maxwell

Taser Inside Sales – (KS, OK, AR, ND, MT)

Direct: 480.502.6201 | Fax: 480.378.6152

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## Kelsey Barak

---

**From:** Rachel Lopez  
**Sent:** Thursday, October 19, 2017 11:33 AM  
**To:** 'Jason Maxwell'  
**Subject:** RE: Taser - Quote

**Importance:** High

Good Moring Jason,

Could I please get an updated W-9 from you? Our Financial System shows Taser International under your number assigned in our system. I see that the remit to address reflects Axon Enterprise.

Thank you,

**Rachel Lopez**

Administrative Technician • Fontana Police Department  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org) • Office: (909) 350-7749

---

**From:** Jason Maxwell [mailto:[jmaxwell@taser.com](mailto:jmaxwell@taser.com)]  
**Sent:** Tuesday, October 10, 2017 4:46 PM  
**To:** Rachel Lopez <[rmlopez@fontana.org](mailto:rmlopez@fontana.org)>  
**Subject:** RE: Taser - Quote

Hello,

Your signed quote has been received. I will get this order processed right away. Taser orders can ship out and be delivered as quickly as within 2 weeks with some orders taking up to 4 weeks. This is dependent on what specific products are ordered and the inventory of these items. If it has been a week or two and you are curious if your order has shipped, please send me an email and I will be happy to check on the status and see if there is a FedEx tracking number available at that time!

- For all NON-SMART cartridge orders: 1-2 weeks for shipment.
- For any order with smart cartridges: 3-4 weeks (but know it will likely go faster)

Please feel free to reach out if you need anything else at all.

Thank you!

Jason Maxwell  
Taser Inside Sales – (KS, OK, AR, ND, MT)  
Direct: 480.502.6201 | Fax: 480.378.6152

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AXON.COM

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**From:** Rachel Lopez [<mailto:rmlopez@fontana.org>]  
**Sent:** Tuesday, October 10, 2017 4:39 PM  
**To:** Jason Maxwell <[jmaxwell@taser.com](mailto:jmaxwell@taser.com)>  
**Subject:** RE: Taser - Quote  
**Importance:** High

Hello Jason,

Please find the attached signed quote #Q-137635-1. The billing and ship to are correct on your quote as well. If you have any questions please let me know.

Thank you,

**Rachel Lopez**

Administrative Technician • Fontana Police Department  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org) • Office: (909) 350-7749

**From:** Jason Maxwell [<mailto:jmaxwell@taser.com>]  
**Sent:** Tuesday, October 10, 2017 3:19 PM  
**To:** Rachel Lopez <[rmlopez@fontana.org](mailto:rmlopez@fontana.org)>  
**Subject:** Taser - Quote  
**Importance:** High

Rachel,

Hello,

Attached is the quote you requested. Taser requires a signed copy of this quote (no exceptions). If a PO needs to be issued by the department there is a line on the signature page that allows you to insert that PO number. You can either scan and email me back the quote, or fax the signed quote to the fax number provided below. Please note that I will ALWAYS send confirmation to your email on receiving your signed quote so that you know your order has been processed.

- Please ensure the billing and shipping addresses are correct. Thank you for choosing TASER!
- If you are a credited Police Department or hospital you will be billed Net-30 which means you have 30 days from the date on the invoice you receive to make payment. If you paid with a credit card, your card will be charged on the date of shipment!
- Please plan accordingly for training and on your needs of these products as orders can be delivered as quickly as 2 weeks and some can take up to 4 weeks.

Jason Maxwell  
Taser Inside Sales – (KS, OK, AR, ND, MT)  
Direct: 480.502.6201 | Fax: 480.378.6152

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AXON.COM

*TASER INTERNATIONAL IS NOW AXON*



## **Kelsey Barak**

---

**From:** Rachel Lopez  
**Sent:** Tuesday, October 10, 2017 4:39 PM  
**To:** 'Jason Maxwell'  
**Subject:** RE: Taser - Quote  
**Attachments:** AXON.PDF

**Importance:** High

Hello Jason,

Please find the attached signed quote #Q-137635-1. The billing and ship to are correct on your quote as well. If you have any questions please let me know.

Thank you,

### **Rachel Lopez**

Administrative Technician • Fontana Police Department  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org) • Office: (909) 350-7749

---

**From:** Jason Maxwell [mailto:[jmaxwell@taser.com](mailto:jmaxwell@taser.com)]  
**Sent:** Tuesday, October 10, 2017 3:19 PM  
**To:** Rachel Lopez <[rmlopez@fontana.org](mailto:rmlopez@fontana.org)>  
**Subject:** Taser - Quote  
**Importance:** High

Rachel,

Hello,

Attached is the quote you requested. Taser requires a signed copy of this quote (no exceptions). If a PO needs to be issued by the department there is a line on the signature page that allows you to insert that PO number. You can either scan and email me back the quote, or fax the signed quote to the fax number provided below. Please note that I will ALWAYS send confirmation to your email on receiving your signed quote so that you know your order has been processed.

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- If you are a credited Police Department or hospital you will be billed Net-30 which means you have 30 days from the date on the invoice you receive to make payment. If you paid with a credit card, your card will be charged on the date of shipment!
- Please plan accordingly for training and on your needs of these products as orders can be delivered as quickly as 2 weeks and some can take up to 4 weeks.

Jason Maxwell  
Taser Inside Sales – (KS, OK, AR, ND, MT)  
Direct: 480.502.6201 | Fax: 480.378.6152

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**Axon Enterprise, Inc.**  
Protect Life.

17800 N 85th St.  
Scottsdale, Arizona 85255  
United States  
Phone: (800) 978-2737  
Fax: (480) 378-6152

**Rachel Lopez**  
(909) 356-7100  
rmlopez@fontana.org



**Quotation**  
**Quote:** Q-137635-1  
**Date:** 10/10/2017 3:17 PM  
**Quote Expiration:** 10/31/2017  
**Contract Start Date\*:** 10/10/2017  
**Contract Term:** 1 year

**AX Account Number:**  
107236

**Bill To:**  
Fontana Police Dept. - CA  
17005 Upland Avenue  
Fontana, CA 92335  
US

**Ship To:**  
Rachel Lopez  
Fontana Police Dept. - CA  
17005 Upland Avenue  
Fontana, CA 92335  
US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Jason Maxwell	(480) 502-6201	jmaxwell@taser.com	Fedex - Ground	Net 30

\*Note this will vary based on the shipment date of the product.

**Hardware**

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
50	44203	CARTRIDGE - 25' HYBRID	USD 29.30	USD 1,465.00	USD 0.00	USD 1,465.00
<b>Hardware Total Before Discounts:</b>						USD 1,465.00
<b>Hardware Net Amount Due:</b>						USD 1,465.00

<b>Subtotal</b>	USD 1,465.00
<b>Estimated Shipping &amp; Handling Cost</b>	USD 20.51
<b>Estimated Tax</b>	USD 113.54
<b>Grand Total</b>	USD 1,599.05

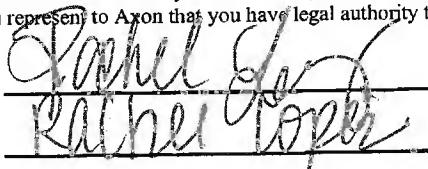
**Hardware Shipping Estimate**

Typically, hardware shipment occurs between 4 – 6 weeks after purchase date. Product availability for new or high demand products may impact delivery time.

**Axon Enterprise, Inc.'s Sales Terms and Conditions  
for Direct Sales to End User Purchasers**

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and Axon's Master Services and Purchasing Agreement posted at [https://www.axon.com/legal/sales\\_terms\\_and\\_conditions](https://www.axon.com/legal/sales_terms_and_conditions). You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

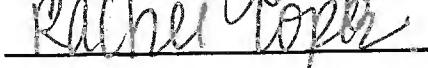
Signature:



Date:

10/10/17

Name (Print):



Title:

Admin Tech

PO# (if needed):

---

Quote: Q-137635-1

Please sign and email to Jason Maxwell at [jmaxwell@taser.com](mailto:jmaxwell@taser.com) or fax to (480) 378-6152

THANK YOU FOR YOUR BUSINESS!

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## Kelsey Barak

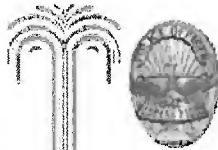
---

**From:** Rachel Lopez  
**Sent:** Tuesday, October 10, 2017 1:13 PM  
**To:** 'steveh@taser.com'  
**Subject:** Fontana PD Taser Cartridge Order  
  
**Importance:** High

Hello Steve,

I placed an order with you earlier in the year for 50 Taser cartridges. Could I please get an updated quote for 50 – 25' Hybrid (item #44203) cartridges?

Thank you for your assistance,



**Rachel Lopez**

Administrative Technician • Fontana Police Department  
**City of Fontana** • 17005 Upland Ave • Fontana, CA 92335  
[rlopez@fontana.org](mailto:rlopez@fontana.org) • Office: (909) 350-7749



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## **Kelsey Barak**

---

**From:** Rachel Lopez  
**Sent:** Thursday, March 2, 2017 2:23 PM  
**To:** 'steveh@taser.com'  
**Cc:** Scott Snyder  
**Subject:** RE: Quote  
**Attachments:** TASER 50.pdf

Good Afternoon Steve,

Please see the attached signed quote for the 50 Taser cartridges. Please let me know if you have any questions/concerns.

Thank you,

### **Rachel Lopez**

Administrative Technician  
Fontana Police Department  
(909) 350 – 7749  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org)

---

**From:** Scott Snyder  
**Sent:** Wednesday, March 01, 2017 3:05 PM  
**To:** Rachel Lopez <[rmlopez@fontana.org](mailto:rmlopez@fontana.org)>  
**Subject:** Fwd: Quote

See the attached quote.

Scott

Sent from my iPhone

"Soli Deo Gloria"  
-Glory to God Alone-

Begin forwarded message:

**From:** Steve Hartfield <[steveh@taser.com](mailto:steveh@taser.com)>  
**Date:** March 1, 2017 at 15:00:22 PST  
**To:** "[ssnyder@fontana.org](mailto:ssnyder@fontana.org)" <[ssnyder@fontana.org](mailto:ssnyder@fontana.org)>  
**Subject:** Quote

Sgt.,

Attached is the quote you requested. Please review it for accuracy. If it meets with your approval, sign, date, and send it back to me via fax (480.999.6160) or email ([steveh@taser.com](mailto:steveh@taser.com)).

We will Bill/Invoice at shipping for a NET 30 Terms.

Of course, please keep my contact info as I will be your Smart Weapons (CEWs) point of contact for 2017

Respectfully,

**Steve Hartfield**

Smart Weapons Specialist- *California*

Direct: 480.515.6318 | Fax: 480.999.6160

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Protect Life. Protect Truth.

**TASER International***Protect Life. Protect Truth.*

17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 Phone: (800) 978-2737  
 Fax: (480)999-6160

**TASER**

**Scott Snyder**  
 1-909-350-7700  
 ssnyder@fontana.org

**Quotation****Quote:** Q-104800-1**Date:** 3/1/2017 3:58 PM**Quote Expiration:** 3/31/2017**Contract Start Date\*:** 3/16/2017**Contract Term:** 1 year

**AX Account Number:**  
 107236

**Bill To:**  
 Fontana Police Dept. - CA  
 17005 Upland Avenue  
 Fontana, CA 92335  
 US

**Ship To:**  
 Scott Snyder  
 Fontana Police Dept. - CA  
 17005 Upland Avenue  
 Fontana, CA 92335  
 US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Steve Hartfield	(480) 515-6318	steveh@taser.com	Fedex - Ground	Net 30

\*Note this will vary based on the shipment date of the product.

**Hardware**

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
50	44203	CARTRIDGE - 25' HYBRID	USD 29.30	USD 1,465.00	USD 0.00	USD 1,465.00

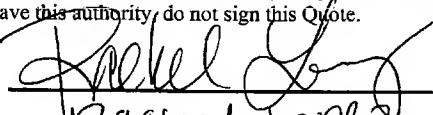
**Hardware Total Before Discounts:** USD 1,465.00**Hardware Net Amount Due:** USD 1,465.00

<b>Subtotal</b>	USD 1,465.00
<b>Estimated Shipping &amp; Handling Cost</b>	USD 20.51
<b>Estimated Tax</b>	USD 113.54
<b>Grand Total</b>	USD 1,599.05

## TASER International, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and TASER's Master Services and Purchasing Agreement posted at [www.taser.com/legal](http://www.taser.com/legal). You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to TASER that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature:

  
Rachel Lopez  
NET 30 DAYS

Date:

3/2/17

Name (Print):

Title:

Admin Tech

PO# (if needed):

Quote: Q-104800-1

Please sign and email to Steve Hartfield at [steveh@taser.com](mailto:steveh@taser.com) or fax to (480)999-6160

THANK YOU FOR YOUR BUSINESS!

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## **Kelsey Barak**

---

**From:** Rachel Lopez  
**Sent:** Thursday, October 13, 2016 4:15 PM  
**To:** 'Joseph Marioni'  
**Cc:** Scott Snyder  
**Subject:** Taser Purchase  
**Attachments:** 170494.pdf

**Importance:** High

Good Afternoon Joseph,

Please find the attached purchase order to process the order. Please let me know if you need anything else on my end.

Thank you,

*Rachel Lopez*

Administrative Technician  
Fontana Police Department  
(909)350-7749  
[rlopez@fontana.org](mailto:rlopez@fontana.org)

## CITY OF FONTANA

8353 SIERRA AVENUE  
FONTANA, CA 92335

## REMITTANCE TO ACCOUNTS PAYABLE

8353 SIERRA AVENUE  
FONTANA, CA 92335

PAGE NO. 1

Confirming - No

rdillon@taser.com

V 00082335 FAX: 480-658-0734  
E TASER INTERNATIONAL  
N 17800 NORTH 85TH STREET  
D SCOTTSDALE AZ 85255-9306  
O RS FONTANA POLICE DEPARTMENT  
H 17005 UPLAND AVENUE  
P FONTANA, CA 92335-3528T O ATTN: RACHEL LOPEZ  
purchasing@fontana.org

ORDER DATE: 10/12/16	BUYER: SGT. SNYDER	REQ. NO.: 0	REQ. DATE:
TERMS: NET 30 DAYS	F.O.B.: DESTINATION	DESC.: TASERS	

ITEM#	QUANTITY	UOM	DESCRIPTION	UNIT PRICE	EXTENSION
For the purchase of five (5) Taser X26P devices for the Police Department. All items on quote to be included in price, including 4 year warranty. Per quote #Q-85622-3 dated on 10/10/2016.					
01	5.00		Reference Sole Manufacturer Letter and Certification		
01	5.00		HANDLE, YELLOW, CLASS III, X26P	931.4500	4,657.25
02	5.00		HOLSTER, BLACKHAWK, RIGHT, X26P	55.1100	275.55
03	10.00		XPPM, BATTERY PACK, X26P	65.7200	657.20
04	50.00		CARTRIDGE - 25" HYBRID	28.3100	1,415.50
05	10.00		XDPM BATTERY PK ASSEMBLED	43.4200	434.20
06	5.00		WARRANTY, 4 YEAR, X26P	287.6800	1,438.40
07	1.00		ESTIMATED SHIPPING & HANDLING COST	37.9600	37.96
08	1.00		SALES TAX @ 8%	595.2000	595.20

ITEM#	ACCOUNT	AMOUNT	PROJECT CODE	PAGE TOTAL \$	9,511.26
				TOTAL \$	9,511.26
01	40216101	8013		4,657.25	
02	40216101	8013		275.55	
03	40216101	8013		657.20	
04	40216101	8013		1,415.50	
05	40216101	8013		434.20	
06	40216101	8013		1,438.40	
07	40216101	8013		37.96	
08	40216101	8013		595.20	

APPROVED BY

VENDOR COPY

PURCHASING OFFICER



## TERMS AND CONDITIONS

1. **PAYMENT.** Payments shall be made, upon submission of itemized invoices in Duplicate, of the prices stipulated here in for supplies delivered and accepted or services rendered and accepted, less deductions, if any, as herein provided. Payment on partial deliveries may be made whenever amounts due so warrant, when requested by the Vendor and approved by the Purchasing Agent. Terms are Net 30 Days.
2. **LICENSE.** All companies doing business in the City of Fontana are required to provide a valid City of Fontana business license prior to payment of any invoice(s) submitted.
3. **INSPECTION.** All materials and workmanship are subject to inspection and test by the City for compliance and specifications as included herein. In the event articles or services are defective or not in conformity with this order, the City shall have the right either to reject the items or require correction. Defective articles or services shall be removed from City premises and/or corrected by and at the expense of the Vendor. Failure to inspect and accept or reject shall not relieve the Vendor from responsibility for compliance with specifications. Final acceptance shall be conclusive except as regards latent defects, fraud, or such gross mistakes as amount to fraud.
4. **RESPONSIBILITY.** Unless otherwise specified, the Vendor shall be responsible for all items covered by this purchase order until delivered at the designated delivery point, and the Vendor shall bear all risks as to items rejected or requiring correction after notice of such rejection or correction is given.
5. **CHANGES.** This purchase order may at any time, by written order, be changed in regards to the materials or services to be furnished, quantities ordered, unit price, discount, delivery point or arrangement, terms, or any other matter affecting a valid order. In the event such change causes an increase or decrease in the cost of performance hereunder, an equitable adjustment will be made for the cost thereof, subject to the approval of the Purchasing Agent, and written notice given therefore.
6. **VARIATIONS-QUANTITIES.** No variation in the quality or quantity of any item called for by this purchase order shall be acceptable except in pursuance of written change order so authorizing and no change in cost shall be valid unless so ordered.
7. **TERMINATION.**
  - A. **Termination for Default:** Contract may be terminated by the City, in whole or in part, whenever the City shall determine that the Contractor has failed to meet the requirement(s) of the Contract. The City has the right to terminate for default of:
    1. The Contractor fails to make delivery of acceptable supplies in an acceptable manner within the time specified in the resultant Contract; or
    2. The Contractor fails to satisfactorily perform any other term or condition of the resultant Contract; or
    3. The Contractor fails to make progress so as to endanger timely performance of the Contract.

Any termination for default shall be effected by written notice to the contractor of the termination, specifying the acts or omissions of the Contractor constituting the default and the effective dates of the termination. The Contractor shall not be liable if the failure to perform the resultant Contract arises from the causes beyond the control and without the fault or negligence of the Contractor. The Contractor will be liable for default or any subcontractor, regardless of tier. However, if the cause is beyond the control of both the contractor and subcontractor and without the fault of either, the contractor will not be liable to the failure to perform, unless the supplies could have been obtained from the other sources in sufficient time for the Contractor to meet the required delivery schedule.

After termination for default, the City may acquire, under the terms and in the manner the Purchasing Services Agent considers appropriate, goods identical or similar to those required by the Contract, and the contractor will be liable to the City for the cost of those goods in excess of the unexpected Contract amount.

Upon termination of the contract, all finished or unfinished goods provided by the Contractor and not yet delivered, rendered and accepted by the City shall, at the City's option, become the City's property. The City shall pay the contractor fair and equitable compensation for satisfactory performance prior to delivery of notice of termination, less the amount of damages, caused by the Contractor's breach. If the damages are more than the compensation payable to the Contractor, the Contractor shall pay the difference to the City promptly upon demand. The term "damages" as used in this paragraph includes, but is not limited to, attorney's fees.

If after termination it is found that the Contractor was not at default, or that the delayed was excusable, the rights and obligations of the parties shall be the same as if the notice of termination had been issued pursuant to sub-paragraph "B" below, entitled "Termination for Convenience."

The rights and remedies of the City described herein shall be addition to any other rights and remedies provided by law or under any other provision of the Contract.

  - B. **Termination for Convenience:** The contract may be terminated by the City, in whole or in part, whenever, the Purchasing Agent determines, in his sole discretion, that is in the City's best interests. Any such termination shall be effected by a written notice of termination to the Contractor specifying the extent to which the Contract is terminated and the effective date of the termination.
    1. After receipt of a notice of termination and except as otherwise directed, the Contractor shall:
      - a) Stop all performance on the date indicated and to the extent specified;
      - b) Place no further orders or subcontractors for materials, except as necessary for the completion of such portion(s) of the Contract not terminated;
      - c) Terminate any and all subcontractors' agreements and with the approval of the City, settle all outstanding liabilities and termination settlement proposal arising from the termination of subcontractors;
      - d) If directed by the City, transfer title and deliver to the City the Contractor's Work in Process, finished goods and other material produced or acquired, including any completed or partially completed plans, drawings, information and other property that, if the Contract had not been terminated, would be required to be furnished to the City. If the City does not exercise this right, the Contractor shall use his best efforts to sell such goods and materials in accordance with the provisions of Commercial Code Section 2706;
      - e) Complete performance of any portion of the Contract terminated;
      - f) Submit to the Purchasing Agent a termination claim in the form perceived by the Purchasing Agent. The Contractors shall not be reimbursed for and waives any right to receive anticipatory profits not earned up to the effective date of termination.
    2. The Contractor shall be entitled to recover the following costs in a termination for convenience:
      - a) The Contractor price for the completed goods accepted by the City but not previously paid for;
      - b) Costs already incurred in the performance of the portion of the Contract terminated;
      - c) The reasonable costs of settlement expenses for the portion of the Contract terminated; and
      - d) The cost of settling and paying any termination settlement proposals under terminated subcontractors that are properly chargeable to the terminated portion of the Contract.
    3. In arriving at the amount due to the Contractor, the following shall be deducted:
      - a) All unliquidated, advance or other payments to the Contractor under the terminated portion of the Contract; and
      - b) Any claim which the City has against the Contractor under the Contract or any other contract.
  - C. **Termination for Lack of Appropriation:** If funds are not appropriated or if funds are not otherwise made available to the City for continued performance of the Contract for any fiscal period covered by the Contract, the Contract shall be automatically terminated as of the beginning of the fiscal year for which funds were not appropriated or otherwise made available; however, this will not effect either the City's right nor the Contractor's rights under any other termination provision in the Contract. The effect of a termination of the resultant Contract under this subparagraph "C" will be to discharge both the City and the Contractor both to discharge both the City and the Contractor from further performance of the Contract, but not from their obligations existing at the time of termination. The Contractor shall be reimbursed for any non-recurring costs incurred but not amortized in the price of the goods delivered under the Contract.
  - 8. **LIABILITY.** The City shall not be responsible for any damage that may accrue by reason of death or injury of the person of the Vendor's officers, agents, employees, invitees, or licensees or for damages to any property of the Vendor, or that may arise or be set up at any time because of personal injury or damage to property sustained by any other person or persons, which may have been caused or contributed to, approximately or remotely, by reason of or in the course of performance of this purchase order. The Vendor shall assume full responsibility for the defense or any claim arising under this purchase order and the Vendor shall save, keep, and bear harmless the City, all officers and employees thereof from all damages, costs, or expense, in law or in equity because of personal injury, property damages, or alleged or actual patent infringements based on the performance of this purchase order or asserted against it.
  - 9. **DISPUTES.** All disputes concerning questions of fact which may arise under this purchase order, and not disposed of by mutual consent, shall be decided by the Purchasing Agent.
  - 10. A copy of the freight bill MUST accompany invoices whenever freight charges are prepaid and added to invoice.
  - 11. If, for any reason, an over-payment is made, we require prompt refund via your prompt refund via your property check, in order that we can expedite clearing of the overpayment through our accounting system.
  - 12. The articles covered by this purchase order or contract must conform with safety order of the California Division of Industrial Safety.
  - 13. This purchase order may be accepted by any means or part performance, provided Seller unqualifiedly agrees to all the terms and conditions appearing on the face hereof or added supplements hereto including those terms and conditions set forth on the purchase order. In the event Seller's acceptance proposed additional or different terms, such terms shall not be binding upon City of Fontana except to the extent City of Fontana gives its specific agreement in writing to such terms.

## Kelsey Barak

---

**From:** Rachel Lopez  
**Sent:** Wednesday, October 12, 2016 4:19 PM  
**To:** 'Joseph Marioni'  
**Subject:** RE: Fontana PD Taser Quote  
**Attachments:** TASER INTL AGREEMENT.PDF

Hi Joseph,

Please find the attached signed agreement for quote #Q-85622-3 and reference PO# 170494. Please let me know if you need anything else on my end.

Thank you,

*Rachel Lopez*

Administrative Technician  
Fontana Police Department  
(909)350-7749  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org)

**From:** Joseph Marioni [mailto:[jmarioni@taser.com](mailto:jmarioni@taser.com)]  
**Sent:** Wednesday, October 12, 2016 3:18 PM  
**To:** Rachel Lopez <[rmlopez@fontana.org](mailto:rmlopez@fontana.org)>  
**Subject:** RE: Fontana PD Taser Quote

We do have a distributor in Ca, that is priced the same. I can offer a sole manufacturer that sometimes works.

**From:** Rachel Lopez [mailto:[rmlopez@fontana.org](mailto:rmlopez@fontana.org)]  
**Sent:** Wednesday, October 12, 2016 3:12 PM  
**To:** Joseph Marioni <[jmarioni@taser.com](mailto:jmarioni@taser.com)>  
**Subject:** Fontana PD Taser Quote

Good Afternoon Joseph,

I was given quote #Q-85622-3 from Sergeant Scott Snyder to process. Are City requires three quotes for a purchase over \$2,500.00. It looks like Taser International is the sole source distributor for these type of Tasers. If this is the case, is it possible to get a letter on your letterhead explaining this? Please feel free to contact me if you have any questions.

Thank you,

*Rachel Lopez*

Administrative Technician  
Fontana Police Department  
(909)350-7749  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org)

# TASER International

Protect Life. Protect Truth.



# TASER

17800 N 85th St.  
Scottsdale, Arizona 85255  
United States  
Phone: (800) 978-2737  
Fax: (480) 360-7713

Scott Snyder  
1-909-350-7700  
ssnyder@fontana.org

## Quotation

Quote: Q-85622-3

Date: 10/10/2016 1:41 PM

Quote Expiration: 12/31/2016

Contract Start Date\*: 10/3/2016

Contract Term: 1 year

AX Account Number:  
107236

**Bill To:**  
Fontana Police Dept. - CA  
17005 Upland Avenue  
Fontana, CA 92335  
US

**Ship To:**  
Scott Snyder  
Fontana Police Dept. - CA  
17005 Upland Avenue  
Fontana, CA 92335  
US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Joseph Marioni	(480) 515-6328	jmarioni@taser.com	Fedex - Ground	Net 30

\*Note this will vary based on the shipment date of the product.

### Hardware

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
5	11003	HANDLE, YELLOW, CLASS III, X26P	USD 931.45	USD 4,657.25	USD 0.00	USD 4,657.25
5	11501	HOLSTER, BLACKHAWK, RIGHT, X26P	USD 55.11	USD 275.55	USD 0.00	USD 275.55
10	11010	XPPM, BATTERY PACK, X26P	USD 65.72	USD 657.20	USD 0.00	USD 657.20
50	44203	CARTRIDGE - 25' HYBRID	USD 28.31	USD 1,415.50	USD 0.00	USD 1,415.50
10	26701	XDPM BATTERY PK ASSEMBLED	USD 43.42	USD 434.20	USD 0.00	USD 434.20
<b>Hardware Total Before Discounts:</b>						USD 7,439.70
<b>Hardware Net Amount Due:</b>						USD 7,439.70

### Extended Warranties

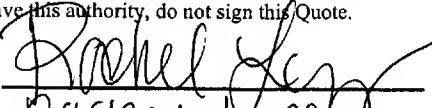
QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
5	11004	WARRANTY, 4 YEAR, X26P	USD 287.68	USD 1,438.40	USD 0.00	USD 1,438.40
<b>Extended Warranties Total Before Discounts:</b>						USD 1,438.40
<b>Extended Warranties Net Amount Due:</b>						USD 1,438.40

Subtotal	USD 8,878.10
Estimated Shipping & Handling Cost	USD 37.96
Estimated Tax	USD 595.20
Grand Total	USD 9,511.26

### TASER International, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and TASER's Master Services and Purchasing Agreement posted at [www.taser.com/legal](http://www.taser.com/legal). You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to TASER that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature:



Rachel Lopez  
170494

Date:

10/12/14  
ADMIN Tech

Name (Print):

Title:

PO# (if needed):

Quote: Q-85622-3

Please sign and email to Joseph Marioni at [jmarioni@taser.com](mailto:jmarioni@taser.com) or fax to (480) 360-7713

THANK YOU FOR YOUR BUSINESS!

'Protect Life' and © are trademarks of TASER International, Inc., and TASER® is a registered trademark of TASER International, Inc., registered in the U.S.  
© 2013 TASER International, Inc. All rights reserved.

## Kelsey Barak

---

**From:** Rachel Lopez  
**Sent:** Wednesday, October 12, 2016 3:20 PM  
**To:** 'Joseph Marioni'  
**Subject:** RE: Fontana PD Taser Quote

Thank you Joseph! This is exactly what I needed!  
Let me get the PO started and I will send back the signed quote to start the order process.

Thank you,

*Rachel Lopez*

Administrative Technician  
Fontana Police Department  
(909)350-7749  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org)

**From:** Joseph Marioni [mailto:[jmarioni@taser.com](mailto:jmarioni@taser.com)]  
**Sent:** Wednesday, October 12, 2016 3:18 PM  
**To:** Rachel Lopez <[rmlopez@fontana.org](mailto:rmlopez@fontana.org)>  
**Subject:** RE: Fontana PD Taser Quote

We do have a distributor in Ca, that is priced the same. I can offer a sole manufacturer that sometimes works.

**From:** Rachel Lopez [mailto:[rmlopez@fontana.org](mailto:rmlopez@fontana.org)]  
**Sent:** Wednesday, October 12, 2016 3:12 PM  
**To:** Joseph Marioni <[jmarioni@taser.com](mailto:jmarioni@taser.com)>  
**Subject:** Fontana PD Taser Quote

Good Afternoon Joseph,

I was given quote #Q-85622-3 from Sergeant Scott Snyder to process. Are City requires three quotes for a purchase over \$2,500.00. It looks like Taser International is the sole source distributor for these type of Tasers. If this is the case, is it possible to get a letter on your letterhead explaining this? Please feel free to contact me if you have any questions.

Thank you,

*Rachel Lopez*

Administrative Technician  
Fontana Police Department  
(909)350-7749  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org)

## **Kelsey Barak**

---

**From:** Rachel Lopez  
**Sent:** Wednesday, October 12, 2016 3:12 PM  
**To:** 'jmarioni@taser.com'  
**Subject:** Fontana PD Taser Quote

Good Afternoon Joseph,

I was given quote #Q-85622-3 from Sergeant Scott Snyder to process. Are City requires three quotes for a purchase over \$2,500.00. It looks like Taser International is the sole source distributor for these type of Tasers. If this is the case, is it possible to get a letter on your letterhead explaining this? Please feel free to contact me if you have any questions.

Thank you,

*Rachel Lopez*

Administrative Technician  
Fontana Police Department  
(909)350-7749  
[rlopez@fontana.org](mailto:rlopez@fontana.org)

## Kelsey Barak

---

**From:** Rachel Lopez  
**Sent:** Tuesday, September 13, 2016 3:36 PM  
**To:** 'Brian Black'  
**Subject:** RE: TASER cartridge quote

Good Afternoon Brian,

Do you have an ETA on when the cartridges will arrive?

Thank you,

Rachel Lopez

Administrative Technician  
Fontana Police Department  
(909)350-7749  
rmlopez@fontana.org

-----Original Message-----

From: noreply@salesforce.com [mailto:noreply@salesforce.com] On Behalf Of Brian Black  
Sent: Tuesday, September 06, 2016 9:37 AM  
To: Matt Kraut <mkraut@fontana.org>; Rachel Lopez <rmlopez@fontana.org>  
Subject: TASER cartridge quote

Best Regards,

Brian

Brian Black  
National Director - Major Accounts  
TASER International, Inc.  
Cellular: [REDACTED]

**Kelsey Barak**

---

**From:** Rachel Lopez  
**Sent:** Tuesday, September 6, 2016 9:44 AM  
**To:** 'Brian Black'  
**Subject:** RE: TASER cartridge quote  
**Attachments:** TASER CARTRIDGE AGREEMENT.PDF

Thanks Brian.

Please find the attached agreement to process the order.

Thank you,

Rachel Lopez

Administrative Technician  
Fontana Police Department  
(909)350-7749  
rmlopez@fontana.org

-----Original Message-----

From: noreply@salesforce.com [mailto:noreply@salesforce.com] On Behalf Of Brian Black  
Sent: Tuesday, September 06, 2016 9:37 AM  
To: Matt Kraut <mkraut@fontana.org>; Rachel Lopez <rmlopez@fontana.org>  
Subject: TASER cartridge quote

Best Regards,

Brian

Brian Black  
National Director - Major Accounts  
TASER International, Inc.  
Cellular: [REDACTED]

**TASER International***Protect Life. Protect Truth.*

17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 Phone: (800) 978-2737  
 Fax: 480-991-0791

**TASER**

**Matt Kraut**  
 (909) 356-7104  
 mkraut@fontana.org

**Quotation****Quote:** Q-80514-2**Date:** 9/6/2016 9:36 AM**Quote Expiration:****Contract Start Date\*:** 8/17/2016**Contract Term:** 1 year

**AX Account Number:**  
 107236

**Bill To:**  
 Fontana Police Dept. - CA  
 17005 Upland Avenue  
 Fontana, CA 92335  
 US

**Ship To:**  
 Matt Kraut  
 Fontana Police Dept. - CA  
 17005 Upland Avenue  
 Fontana, CA 92335  
 US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Brian Black	800-978-2737	bmbblack@taser.com	Fedex - Ground	Net 30

\*Note this will vary based on the shipment date of the product.

**Hardware**

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
50	44203	CARTRIDGE - 25' HYBRID	USD 28.31	USD 1,415.50	USD 0.00	USD 1,415.50

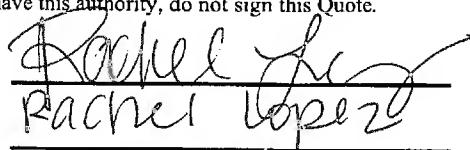
**Hardware Total Before Discounts:** USD 1,415.50**Hardware Net Amount Due:** USD 1,415.50

<b>Subtotal</b>	USD 1,415.50
<b>Estimated Shipping &amp; Handling Cost</b>	USD 19.82
<b>Estimated Tax</b>	USD 113.25
<b>Grand Total</b>	USD 1,548.57

## TASER International, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and TASER's Master Services and Purchasing Agreement posted at [www.taser.com/legal](http://www.taser.com/legal). You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to TASER that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature:



Rachel Lopez

Date:

9-6-16

Name (Print):

Rachel Lopez

Title:

Admin Tech

PO# (if needed):

Quote: Q-80514-2

Please sign and email to Brian Black at [bmblack@taser.com](mailto:bmblack@taser.com) or fax to 480-991-0791

THANK YOU FOR YOUR BUSINESS!

'Protect Life' and © are trademarks of TASER International, Inc., and TASER® is a registered trademark of TASER International, Inc., registered in the U.S.  
© 2013 TASER International, Inc. All rights reserved.

## **Kelsey Barak**

---

**From:** Rachel Lopez  
**Sent:** Thursday, September 1, 2016 12:10 PM  
**To:** 'bmblack@taser.com'  
**Subject:** FW: TASER quote

Good Afternoon Brian,

I just wanted to follow up to see if I could please get a quote on 50 cartridges instead of 100? Thanks much!

Thank you,

Rachel Lopez

Administrative Technician  
Fontana Police Department  
(909)350-7749  
rmlopez@fontana.org

-----Original Message-----

**From:** Rachel Lopez  
**Sent:** Tuesday, August 23, 2016 1:35 PM  
**To:** 'Brian M. Black' <bmblack@taser.com>  
**Subject:** RE: TASER quote

Hi Brian,

I apologize, but is it possible to get an updated quote for only 50 cartridges?

Thank you,

Rachel Lopez

Administrative Technician  
Fontana Police Department  
(909)350-7749  
rmlopez@fontana.org

-----Original Message-----

**From:** Brian M. Black [mailto:[bmblack@taser.com](mailto:bmblack@taser.com)]  
**Sent:** Wednesday, August 17, 2016 10:46 AM  
**To:** Rachel Lopez <[rmlopez@fontana.org](mailto:rmlopez@fontana.org)>  
**Subject:** FW: TASER quote

No problem, here you go!

BB

Brian M. Black

TASER International  
National Director - Major Accounts  
Mobile: [REDACTED]  
brian@taser.com

-----Original Message-----

From: noreply@salesforce.com [mailto:noreply@salesforce.com] On Behalf Of Brian Black  
Sent: Wednesday, August 17, 2016 10:45 AM  
To: mkraut@fontana.org  
Subject: TASER quote

Best Regards,

Brian

Brian Black  
National Director - Major Accounts  
TASER International, Inc.  
Cellular: [REDACTED]

**Kelsey Barak**

---

**From:** Rachel Lopez  
**Sent:** Tuesday, August 23, 2016 1:35 PM  
**To:** 'Brian M. Black'  
**Subject:** RE: TASER quote

Hi Brian,

I apologize, but is it possible to get an updated quote for only 50 cartridges?

Thank you,

Rachel Lopez

Administrative Technician  
Fontana Police Department  
(909)350-7749  
rmlopez@fontana.org

-----Original Message-----

**From:** Brian M. Black [mailto:[bmbblack@taser.com](mailto:bmbblack@taser.com)]  
**Sent:** Wednesday, August 17, 2016 10:46 AM  
**To:** Rachel Lopez <[rmlopez@fontana.org](mailto:rmlopez@fontana.org)>  
**Subject:** FW: TASER quote

No problem, here you go!

BB

Brian M. Black  
TASER International  
National Director - Major Accounts  
Mobile: [REDACTED]  
[brian@taser.com](mailto:brian@taser.com)

-----Original Message-----

**From:** [noreply@salesforce.com](mailto:noreply@salesforce.com) [mailto:[noreply@salesforce.com](mailto:noreply@salesforce.com)] On Behalf Of Brian Black  
**Sent:** Wednesday, August 17, 2016 10:45 AM  
**To:** [mkraut@fontana.org](mailto:mkraut@fontana.org)  
**Subject:** TASER quote

Best Regards,

Brian

Brian Black  
National Director - Major Accounts  
TASER International, Inc.  
Cellular: [REDACTED]

**Kelsey Barak**

---

**From:** Rachel Lopez  
**Sent:** Wednesday, August 17, 2016 11:01 AM  
**To:** 'Brian M. Black'  
**Subject:** RE: TASER quote

Thanks Brian!

Is Taser International the sole source distributor for these cartridges? If so, any chance I could get some type of sole source letter from you on letterhead?

Thank you,

Rachel Lopez

Administrative Technician  
Fontana Police Department  
(909)350-7749  
rmlopez@fontana.org

-----Original Message-----

From: Brian M. Black [mailto:[bmbblack@taser.com](mailto:bmbblack@taser.com)]  
Sent: Wednesday, August 17, 2016 10:46 AM  
To: Rachel Lopez <[rmlopez@fontana.org](mailto:rmlopez@fontana.org)>  
Subject: FW: TASER quote

No problem, here you go!

BB

Brian M. Black  
TASER International  
National Director - Major Accounts  
Mobile: [REDACTED]  
[brian@taser.com](mailto:brian@taser.com)

-----Original Message-----

From: [noreply@salesforce.com](mailto:noreply@salesforce.com) [mailto:[noreply@salesforce.com](mailto:noreply@salesforce.com)] On Behalf Of Brian Black  
Sent: Wednesday, August 17, 2016 10:45 AM  
To: [mkraut@fontana.org](mailto:mkraut@fontana.org)  
Subject: TASER quote

Best Regards,

Brian

Brian Black  
National Director - Major Accounts  
TASER International, Inc.  
Cellular: [REDACTED]

## Kelsey Barak

---

**From:** Rachel Lopez  
**Sent:** Wednesday, August 17, 2016 10:40 AM  
**To:** 'bmbblack@taser.com'  
**Subject:** Fontana PD Taser Cartridge Quote

**Importance:** High

Good Morning Brian,

I believe you were working with Sergeant Matt Kraut on various Taser orders. Any chance I could please get a quote for 100 cartridges (item #44203)

Thank you,

*Rachel Lopez*

Administrative Technician  
Fontana Police Department  
(909)350-7749  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org)

## Kelsey Barak

---

**From:** Joseph Marioni <jmarioni@taser.com>  
**Sent:** Thursday, January 18, 2018 2:49 PM  
**To:** Rachel Lopez  
**Subject:** RE: Fontana PD Quote

Sorry Rachel, the attachment did not come through.

---

**From:** Rachel Lopez [mailto:[rmlopez@fontana.org](mailto:rmlopez@fontana.org)]  
**Sent:** Thursday, January 18, 2018 3:46 PM  
**To:** Joseph Marioni <jmarioni@taser.com>  
**Subject:** RE: Fontana PD Quote

Good Afternoon Joseph,

Please see the attached signed quote. If you have any questions/concerns, please let me know.

Thank you,

**Rachel Lopez**  
Administrative Technician • Fontana Police Department  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org) • Office: (909) 350-7749

---

**From:** Joseph Marioni [mailto:[jmarioni@taser.com](mailto:jmarioni@taser.com)]  
**Sent:** Wednesday, January 17, 2018 3:48 PM  
**To:** Rachel Lopez <[rmlopez@fontana.org](mailto:rmlopez@fontana.org)>  
**Subject:** FW: Fontana PD Quote

CAUTION - EXTERNAL SENDER - THIS EMAIL ORIGINATED OUTSIDE OF THE CITY'S EMAIL SYSTEM  
Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hi Mrs. Lopez,

I am your dedicated weapons rep moving forward. Attached is the quote you requested, let me know if there is anything else that I can help with.

---

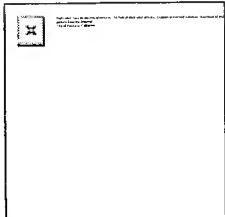
**From:** Rachel Lopez [mailto:[rmlopez@fontana.org](mailto:rmlopez@fontana.org)]  
**Sent:** Wednesday, January 17, 2018 4:05 PM  
**To:** Jason Maxwell <[jmaxwell@taser.com](mailto:jmaxwell@taser.com)>  
**Subject:** Fontana PD Quote

Good Afternoon Jason,

Could I please get a quote for the following items:

50 – Cartridge 25' Hybrid  
5 – XPPM Battery pack

Thank you,

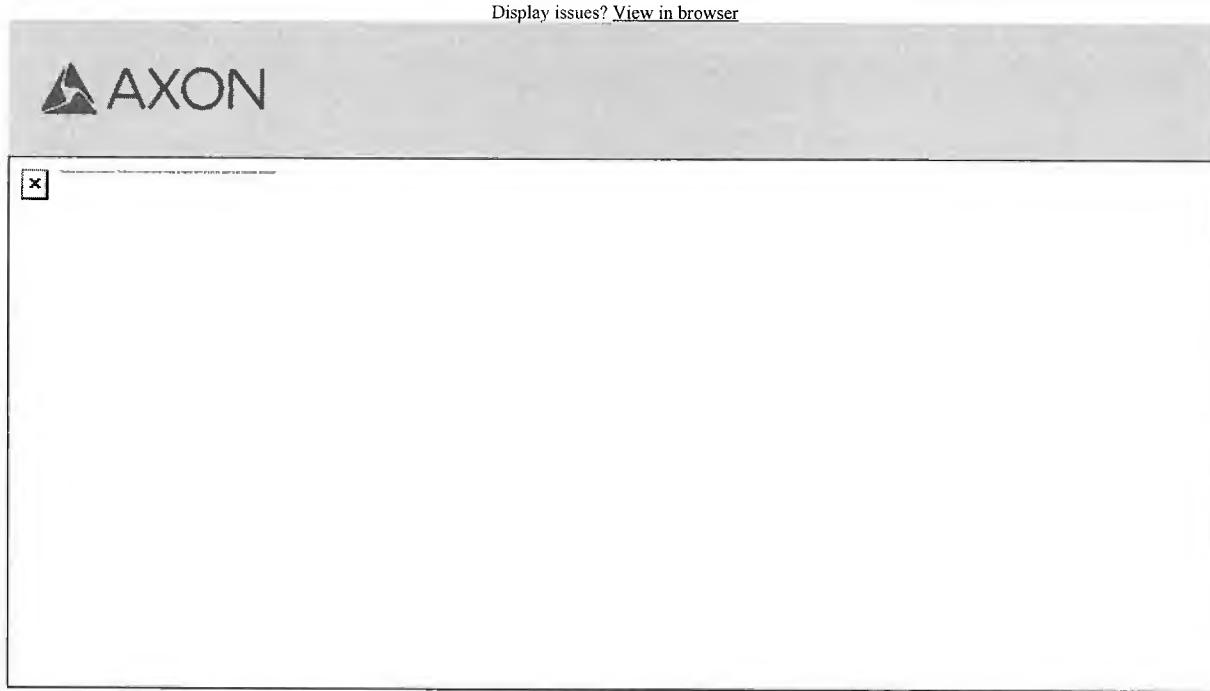


**Rachel Lopez**  
Administrative Technician • Fontana Police Department  
**City of Fontana** • 17005 Upland Ave • Fontana, CA 92335  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org) • Office: (909) 350-7749



This email contains material that is CONFIDENTIAL and/or PRIVILEGED and for the sole use of the intended recipient. Any review, distribution or forwarding without express permission is prohibited. If you are not the intended recipient, please contact the sender and delete all copies. Thank you

**From:** Axon (formerly TASER International) <[donotreply@contact.axon.com](mailto:donotreply@contact.axon.com)>  
**Sent:** Thursday, October 19, 2017 11:44 AM  
**To:** Rachel Lopez  
**Subject:** Come Party Like It's IACP!



## PARTY LIKE IT'S IACP

Coming to IACP? After you stop by our booth (#2825), swing by our celebration on Sunday night, which features a \*royal\* performance by an exciting cover band that's sure to get you on the dance floor. The only thing we know better than law enforcement technology is how to throw a good party – we hope to see you there!

Pick up your tickets at our booth - they're **required** for entrance.

**FOLLOW US FOR MORE UPDATES**

Sincerely,

Axon  
Protect Life



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[PRIVACY POLICY](#) | [CONTACT US](#) | [MANAGE SUBSCRIPTIONS](#)

## **Kelsey Barak**

---

**From:** Jason Maxwell <jmaxwell@taser.com>  
**Sent:** Thursday, October 19, 2017 11:37 AM  
**To:** Rachel Lopez  
**Subject:** RE: Taser

Rachel,

You got it! Let me know if you need anything else 😊

Jason Maxwell  
Taser Inside Sales – (CA, KS, OK, AR, ND, MT)  
Direct: 480.502.6201 | Fax: 480.378.6152

AXON | Taser  
Protect Life. Protect Truth.

AXON.COM

*TASER INTERNATIONAL IS NOW AXON*



**From:** Rachel Lopez [mailto:[rmlopez@fontana.org](mailto:rmlopez@fontana.org)]  
**Sent:** Thursday, October 19, 2017 11:34 AM  
**To:** Jason Maxwell <jmaxwell@taser.com>  
**Subject:** RE: Taser

That was fast.

Thank you Jason!

**Rachel Lopez**  
Administrative Technician • Fontana Police Department  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org) • Office: (909) 350-7749

**From:** Jason Maxwell [mailto:[jmaxwell@taser.com](mailto:jmaxwell@taser.com)]  
**Sent:** Thursday, October 19, 2017 11:34 AM  
**To:** Rachel Lopez <[rmlopez@fontana.org](mailto:rmlopez@fontana.org)>  
**Subject:** Taser

Rachel,

Please see attached!

Jason Maxwell

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**From:** Rachel Lopez [<mailto:rmlopez@fontana.org>]  
**Sent:** Thursday, October 19, 2017 11:33 AM  
**To:** Jason Maxwell <[jmaxwell@taser.com](mailto:jmaxwell@taser.com)>  
**Subject:** RE: Taser - Quote  
**Importance:** High

Good Moring Jason,

Could I please get an updated W-9 from you? Our Financial System shows Taser International under your number assigned in our system. I see that the remit to address reflects Axon Enterprise.

Thank you,

**Rachel Lopez**  
Administrative Technician • Fontana Police Department  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org) • Office: (909) 350-7749

**From:** Jason Maxwell [<mailto:jmaxwell@taser.com>]  
**Sent:** Tuesday, October 10, 2017 4:46 PM  
**To:** Rachel Lopez <[rmlopez@fontana.org](mailto:rmlopez@fontana.org)>  
**Subject:** RE: Taser - Quote

Hello,

Your signed quote has been received. I will get this order processed right away. Taser orders can ship out and be delivered as quickly as within 2 weeks with some orders taking up to 4 weeks. This is dependent on what specific products are ordered and the inventory of these items. If it has been a week or two and you are curious if your order has shipped, please send me an email and I will be happy to check on the status and see if there is a FedEx tracking number available at that time!

- For all NON-SMART cartridge orders: 1-2 weeks for shipment.
- For any order with smart cartridges: 3-4 weeks (but know it will likely go faster)

Please feel free to reach out if you need anything else at all.

Thank you!

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**From:** Rachel Lopez [mailto:[rmlopez@fontana.org](mailto:rmlopez@fontana.org)]  
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**To:** Jason Maxwell <[jmaxwell@taser.com](mailto:jmaxwell@taser.com)>  
**Subject:** RE: Taser - Quote  
**Importance:** High

Hello Jason,

Please find the attached signed quote #Q-137635-1. The billing and ship to are correct on your quote as well. If you have any questions please let me know.

Thank you,

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Administrative Technician • Fontana Police Department  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org) • Office: (909) 350-7749

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**Importance:** High

Rachel,

Hello,

Attached is the quote you requested. Taser requires a signed copy of this quote (no exceptions). If a PO needs to be issued by the department there is a line on the signature page that allows you to insert that PO number. You can either scan and email me back the quote, or fax the signed quote to the fax number provided below. Please note that I will ALWAYS send confirmation to your email on receiving your signed quote so that you know your order has been processed.

- Please ensure the billing and shipping addresses are correct. Thank you for choosing TASER!

- If you are a credited Police Department or hospital you will be billed Net-30 which means you have 30 days from the date on the invoice you receive to make payment. If you paid with a credit card, your card will be charged on the date of shipment!
- Please plan accordingly for training and on your needs of these products as orders can be delivered as quickly as 2 weeks and some can take up to 4 weeks.

Jason Maxwell

Taser Inside Sales – (KS, OK, AR, ND, MT)

Direct: 480.502.6201 | Fax: 480.378.6152

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## Kelsey Barak

---

**From:** Jason Maxwell <jmaxwell@taser.com>  
**Sent:** Thursday, October 19, 2017 11:34 AM  
**To:** Rachel Lopez  
**Subject:** Taser  
**Attachments:** W-9 AXON.pdf

Rachel,

Please see attached!

Jason Maxwell  
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**Note.** If you are a U.S. person and a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

**Definition of a U.S. person.** For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien;
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States;
- An estate (other than a foreign estate); or
- A domestic trust (as defined in Regulations section 301.7701-7).

**Special rules for partnerships.** Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax under section 1446 on any foreign partners' share of effectively connected taxable income from such business. Further, in certain cases where a Form W-9 has not been received, the rules under section 1446 require a partnership to presume that a partner is a foreign person, and pay the section 1446 withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid section 1446 withholding on your share of partnership income.

In the cases below, the following person must give Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States:

- In the case of a disregarded entity with a U.S. owner, the U.S. owner of the disregarded entity and not the entity;
- In the case of a grantor trust with a U.S. grantor or other U.S. owner, generally, the U.S. grantor or other U.S. owner of the grantor trust and not the trust; and
- In the case of a U.S. trust (other than a grantor trust), the U.S. trust (other than a grantor trust) and not the beneficiaries of the trust.

**Foreign person.** If you are a foreign person or the U.S. branch of a foreign bank that has elected to be treated as a U.S. person, do not use Form W-9. Instead, use the appropriate Form W-8 or Form 8233 (see Publication 515, Withholding of Tax on Nonresident Aliens and Foreign Entities).

**Nonresident alien who becomes a resident alien.** Generally, only a nonresident alien individual may use the terms of a tax treaty to reduce or eliminate U.S. tax on certain types of income. However, most tax treaties contain a provision known as a "saving clause." Exceptions specified in the saving clause may permit an exemption from tax to continue for certain types of income even after the payee has otherwise become a U.S. resident alien for tax purposes.

If you are a U.S. resident alien who is relying on an exception contained in the saving clause of a tax treaty to claim an exemption from U.S. tax on certain types of income, you must attach a statement to Form W-9 that specifies the following five items:

1. The treaty country. Generally, this must be the same treaty under which you claimed exemption from tax as a nonresident alien.
2. The treaty article addressing the income.
3. The article number (or location) in the tax treaty that contains the saving clause and its exceptions.
4. The type and amount of income that qualifies for the exemption from tax.
5. Sufficient facts to justify the exemption from tax under the terms of the treaty article.

**Example.** Article 20 of the U.S.-China income tax treaty allows an exemption from tax for scholarship income received by a Chinese student temporarily present in the United States. Under U.S. law, this student will become a resident alien for tax purposes if his or her stay in the United States exceeds 5 calendar years. However, paragraph 2 of the first Protocol to the U.S.-China treaty (dated April 30, 1984) allows the provisions of Article 20 to continue to apply even after the Chinese student becomes a resident alien of the United States. A Chinese student who qualifies for this exception (under paragraph 2 of the first protocol) and is relying on this exception to claim an exemption from tax on his or her scholarship or fellowship income would attach to Form W-9 a statement that includes the information described above to support that exemption.

If you are a nonresident alien or a foreign entity, give the requester the appropriate completed Form W-8 or Form 8233.

## Backup Withholding

**What is backup withholding?** Persons making certain payments to you must under certain conditions withhold and pay to the IRS 28% of such payments. This is called "backup withholding." Payments that may be subject to backup withholding include interest, tax-exempt interest, dividends, broker and barter exchange transactions, rents, royalties, nonemployee pay, payments made in settlement of payment card and third party network transactions, and certain payments from fishing boat operators. Real estate transactions are not subject to backup withholding.

You will not be subject to backup withholding on payments you receive if you give the requester your correct TIN, make the proper certifications, and report all your taxable interest and dividends on your tax return.

### Payments you receive will be subject to backup withholding if:

1. You do not furnish your TIN to the requester.
2. You do not certify your TIN when required (see the Part II instructions on page 3 for details).

3. The IRS tells the requester that you furnished an incorrect TIN.

4. The IRS tells you that you are subject to backup withholding because you did not report all your interest and dividends on your tax return (for reportable interest and dividends only), or

5. You do not certify to the requester that you are not subject to backup withholding under 4 above (for reportable interest and dividend accounts opened after 1983 only).

Certain payees and payments are exempt from backup withholding. See *Exempt payee code* on page 3 and the separate Instructions for the Requester of Form W-9 for more information.

Also see *Special rules for partnerships* above.

## What is FATCA reporting?

The Foreign Account Tax Compliance Act (FATCA) requires a participating foreign financial institution to report all United States account holders that are specified United States persons. Certain payees are exempt from FATCA reporting. See *Exemption from FATCA reporting code* on page 3 and the Instructions for the Requester of Form W-9 for more information.

## Updating Your Information

You must provide updated information to any person to whom you claimed to be an exempt payee if you are no longer an exempt payee and anticipate receiving reportable payments in the future from this person. For example, you may need to provide updated information if you are a C corporation that elects to be an S corporation, or if you no longer are tax exempt. In addition, you must furnish a new Form W-9 if the name or TIN changes for the account; for example, if the grantor of a grantor trust dies.

## Penalties

**Failure to furnish TIN.** If you fail to furnish your correct TIN to a requester, you are subject to a penalty of \$50 for each such failure unless your failure is due to reasonable cause and not to willful neglect.

**Civil penalty for false information with respect to withholding.** If you make a false statement with no reasonable basis that results in no backup withholding, you are subject to a \$500 penalty.

**Criminal penalty for falsifying information.** Willfully falsifying certifications or affirmations may subject you to criminal penalties including fines and/or imprisonment.

**Misuse of TINs.** If the requester discloses or uses TINs in violation of federal law, the requester may be subject to civil and criminal penalties.

## Specific Instructions

### Line 1

You must enter one of the following on this line; do not leave this line blank. The name should match the name on your tax return.

If this Form W-9 is for a joint account, list first, and then circle, the name of the person or entity whose number you entered in Part I of Form W-9.

a. **Individual.** Generally, enter the name shown on your tax return. If you have changed your last name without informing the Social Security Administration (SSA) of the name change, enter your first name, the last name as shown on your social security card, and your new last name.

**Note. ITIN applicant:** Enter your individual name as it was entered on your Form W-7 application, line 1a. This should also be the same as the name you entered on the Form 1040/1040A/1040EZ you filed with your application.

b. **Sole proprietor or single-member LLC.** Enter your individual name as shown on your 1040/1040A/1040EZ on line 1. You may enter your business, trade, or "doing business as" (DBA) name on line 2.

c. **Partnership, LLC that is not a single-member LLC, C Corporation, or S Corporation.** Enter the entity's name as shown on the entity's tax return on line 1 and any business, trade, or DBA name on line 2.

d. **Other entities.** Enter your name as shown on required U.S. federal tax documents on line 1. This name should match the name shown on the charter or other legal document creating the entity. You may enter any business, trade, or DBA name on line 2.

e. **Disregarded entity.** For U.S. federal tax purposes, an entity that is disregarded as an entity separate from its owner is treated as a "disregarded entity." See Regulations section 301.7701-2(c)(2)(iii). Enter the owner's name on line 1. The name of the entity entered on line 1 should never be a disregarded entity. The name on line 1 should be the name shown on the income tax return on which the income should be reported. For example, if a foreign LLC that is treated as a disregarded entity for U.S. federal tax purposes has a single owner that is a U.S. person, the U.S. owner's name is required to be provided on line 1. If the direct owner of the entity is also a disregarded entity, enter the first owner that is not disregarded for federal tax purposes. Enter the disregarded entity's name on line 2, "Business name/disregarded entity name." If the owner of the disregarded entity is a foreign person, the owner must complete an appropriate Form W-8 instead of a Form W-9. This is the case even if the foreign person has a U.S. TIN.

## Kelsey Barak

---

**From:** Jason Maxwell <jmaxwell@taser.com>  
**Sent:** Tuesday, October 10, 2017 4:46 PM  
**To:** Rachel Lopez  
**Subject:** RE: Taser - Quote

Hello,

Your signed quote has been received. I will get this order processed right away. Taser orders can ship out and be delivered as quickly as within 2 weeks with some orders taking up to 4 weeks. This is dependent on what specific products are ordered and the inventory of these items. If it has been a week or two and you are curious if your order has shipped, please send me an email and I will be happy to check on the status and see if there is a FedEx tracking number available at that time!

- For all NON-SMART cartridge orders: 1-2 weeks for shipment.
- For any order with smart cartridges: 3-4 weeks (but know it will likely go faster)

Please feel free to reach out if you need anything else at all.

Thank you!

Jason Maxwell  
Taser Inside Sales – (KS, OK, AR, ND, MT)  
Direct: 480.502.6201 | Fax: 480.378.6152

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**Importance:** High

Hello Jason,

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Thank you,

**Rachel Lopez**

Administrative Technician • Fontana Police Department  
[rmlopez@fontana.org](mailto:rmlopez@fontana.org) • Office: (909) 350-7749

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**Subject:** Taser - Quote

**Importance:** High

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- Please ensure the billing and shipping addresses are correct. Thank you for choosing TASER!
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**Attachments:** Fontana PD - Lopez - Cartridges.pdf  
  
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# Axon Enterprise, Inc.

Protect Life.

17800 N 85th St.  
Scottsdale, Arizona 85255  
United States  
Phone: (800) 978-2737  
Fax: (480) 378-6152

**Rachel Lopez**  
(909) 356-7100  
rmlopez@fontana.org



## Quotation

**Quote:** Q-137635-1

**Date:** 10/10/2017 3:17 PM

**Quote Expiration:** 10/31/2017

**Contract Start Date\*:** 10/10/2017

**Contract Term:** 1 year

## AX Account Number:

107236

### Bill To:

Fontana Police Dept. - CA  
17005 Upland Avenue  
Fontana, CA 92335  
US

### Ship To:

Rachel Lopez  
Fontana Police Dept. - CA  
17005 Upland Avenue  
Fontana, CA 92335  
US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Jason Maxwell	(480) 502-6201	jmaxwell@taser.com	Fedex - Ground	Net 30

\*Note this will vary based on the shipment date of the product.

### Hardware

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
50	44203	CARTRIDGE - 25' HYBRID	USD 29.30	USD 1,465.00	USD 0.00	USD 1,465.00
<b>Hardware Total Before Discounts:</b>						USD 1,465.00
<b>Hardware Net Amount Due:</b>						USD 1,465.00

<b>Subtotal</b>	USD 1,465.00
<b>Estimated Shipping &amp; Handling Cost</b>	USD 20.51
<b>Estimated Tax</b>	USD 113.54
<b>Grand Total</b>	USD 1,599.05

### Hardware Shipping Estimate

Typically, hardware shipment occurs between 4 – 6 weeks after purchase date. Product availability for new or high demand products may impact delivery time.

## **Axon Enterprise, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers**

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and Axon's Master Services and Purchasing Agreement posted at <https://www.axon.com/legal/sales-terms-and-conditions>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Name (Print):** \_\_\_\_\_ **Title:** \_\_\_\_\_

**PO# (if needed):** \_\_\_\_\_

Quote: Q-137635-1

Please sign and email to Jason Maxwell at [jmaxwell@taser.com](mailto:jmaxwell@taser.com) or fax to (480) 378-6152

THANK YOU FOR YOUR BUSINESS!

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## Kelsey Barak

---

**From:** Jason Maxwell <jmaxwell@taser.com>  
**Sent:** Tuesday, October 10, 2017 3:01 PM  
**To:** Rachel Lopez  
**Subject:** Taser

Rachel,

I called and left you a voicemail as I wasn't able to reach you. Do you have a good time to chat, I wanted to just make sure about something before I sent over the quote to you for cartridges as I do already have a large quote out to the department that includes unlimited cartridges and batteries.

Jason Maxwell  
Taser Inside Sales – (CA, KS, OK, AR, ND, MT)  
Direct: 480.502.6201 | Fax: 480.378.6152

AXON | Taser  
Protect Life. Protect Truth.

AXON.COM

*TASER INTERNATIONAL IS NOW AXON*



## **Kelsey Barak**

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**From:** Kris DeBerg <kdeberg@taser.com>  
**Sent:** Tuesday, December 6, 2016 9:56 AM  
**To:** Rachel Lopez  
**Subject:** Invoice 1460746  
**Attachments:** document.pdf

**Remit Payment to:**

TASER International  
PO BOX 29661  
DEPARTMENT 2018  
PHOENIX, AZ 85038-9661  
Ph: (480) 991-0797  
Fax: (480) 991-0791  
sales@taser.com  
www.taser.com

**Invoice**

Invoice No SI1460746  
Invoice date 11/28/2016  
Page 1 of 1  
Sales order SO160274835  
Purchase order YEAR 3 BILLING  
Your ref  
Payment Net 30  
Invoice account 107236  
RMA number  
Mode of delivery Customer Pickup  
Terms of delivery FOB Scottsdale

**BILL TO:**

CITY OF FONTANA  
ATTN: ACCOUNTS PAYABLE  
8353 SIERRA AVE  
FONTANA, CA 92335  
USA

**SHIP TO:**

FONTANA POLICE DEPT  
17005 UPLAND AVE  
FONTANA, CA 92335  
USA

Item number	Revision	Description	Ordered	Shipped	Backordered	Unit price	Amount
85035		EVIDENCE.COM STORAGE	800.00	800.00	0.00	0.75	600.00
85079		TASER ASSURANCE PLAN	5.00	5.00	0.00	36.00	180.00
		DOCK ANNUAL PAYMENT					
85078		ULTIMATE EVIDENCE.COM ANNUAL PAYMENT	5.00	5.00	0.00	588.00	2,940.00
85401		INCLUDED STORAGE, 40 GBS PER ULTIMATE LICENSE	200.00	200.00	0.00	0.00	0.00
89301		PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	1.00	1.00	0.00	468.00	468.00
85301		INCLUDED STORAGE, 30 GBS PER PRO LICENSE	30.00	30.00	0.00	0.00	0.00

Please see <http://www.taser.com/sales-terms-and-conditions> for all sales terms and conditions.

Sales Amount 4,188.00

Misc./Handling 0.00

Shipping Freight & Handling 0.00

Sales tax 249.60

Total 4,437.60

Amount received 0.00

**BALANCE DUE** 4,437.60 **USD**

Payment due 12/28/2016

**Kelsey Barak**

---

**From:** noreply@salesforce.com on behalf of Brian Black <bmlblack@taser.com>  
**Sent:** Tuesday, September 6, 2016 9:37 AM  
**To:** Matt Kraut;Rachel Lopez  
**Subject:** TASER cartridge quote  
**Attachments:** Q-80514-20160906-0936.pdf

Best Regards,

Brian

Brian Black  
National Director - Major Accounts  
TASER International, Inc.  
Cellular: [REDACTED]

# TASER International

Protect Life. Protect Truth.

17800 N 85th St.  
Scottsdale, Arizona 85255  
United States  
Phone: (800) 978-2737  
Fax: 480-991-0791



# TASER

**Matt Kraut**  
(909) 356-7104  
mkraut@fontana.org

## Quotation

**Quote:** Q-80514-2

**Date:** 9/6/2016 9:36 AM

**Quote Expiration:**

**Contract Start Date\*:** 8/17/2016

**Contract Term:** 1 year

## AX Account Number:

107236

**Bill To:**  
Fontana Police Dept. - CA  
17005 Upland Avenue  
Fontana, CA 92335  
US

**Ship To:**  
Matt Kraut  
Fontana Police Dept. - CA  
17005 Upland Avenue  
Fontana, CA 92335  
US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Brian Black	800-978-2737	bmblack@taser.com	Fedex - Ground	Net 30

\*Note this will vary based on the shipment date of the product.

### Hardware

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
50	44203	CARTRIDGE - 25' HYBRID	USD 28.31	USD 1,415.50	USD 0.00	USD 1,415.50

**Hardware Total Before Discounts:** USD 1,415.50

**Hardware Net Amount Due:** USD 1,415.50

<b>Subtotal</b>	USD 1,415.50
<b>Estimated Shipping &amp; Handling Cost</b>	USD 19.82
<b>Estimated Tax</b>	USD 113.25
<b>Grand Total</b>	USD 1,548.57

## **TASER International, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers**

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and TASER's Master Services and Purchasing Agreement posted at [www.taser.com/legal](http://www.taser.com/legal). You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to TASER that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Name (Print):** \_\_\_\_\_ **Title:** \_\_\_\_\_

**PO# (if needed):** \_\_\_\_\_

Quote: Q-80514-2

Please sign and email to Brian Black at [bmblack@taser.com](mailto:bmblack@taser.com) or fax to 480-991-0791

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**Kelsey Barak**

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**From:** Brian M. Black <bmlblack@taser.com>  
**Sent:** Wednesday, August 17, 2016 10:46 AM  
**To:** Rachel Lopez  
**Subject:** FW: TASER quote  
**Attachments:** Q-80514-20160817-1044.pdf

No problem, here you go!

BB

Brian M. Black  
TASER International  
National Director - Major Accounts  
Mobile: [REDACTED]  
brian@taser.com

-----Original Message-----

From: noreply@salesforce.com [mailto:noreply@salesforce.com] On Behalf Of Brian Black  
Sent: Wednesday, August 17, 2016 10:45 AM  
To: mkraut@fontana.org  
Subject: TASER quote

Best Regards,

Brian

Brian Black  
National Director - Major Accounts  
TASER International, Inc.  
Cellular: [REDACTED]

# TASER International

Protect Life. Protect Truth.

17800 N 85th St.  
Scottsdale, Arizona 85255  
United States  
Phone: (800) 978-2737  
Fax: 480-991-0791



# TASER

**Matt Kraut**  
(909) 356-7104  
mkraut@fontana.org

## Quotation

**Quote:** Q-80514-1

**Date:** 8/17/2016 10:44 AM

**Quote Expiration:**

**Contract Start Date\*:** 8/17/2016

**Contract Term:** 1 year

## AX Account Number:

107236

**Bill To:**  
Fontana Police Dept. - CA  
17005 Upland Avenue  
Fontana, CA 92335  
US

**Ship To:**  
Matt Kraut  
Fontana Police Dept. - CA  
17005 Upland Avenue  
Fontana, CA 92335  
US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Brian Black	800-978-2737	bmblack@taser.com	Fedex - Ground	Net 30

\*Note this will vary based on the shipment date of the product.

### Hardware

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
100	44203	CARTRIDGE - 25' HYBRID	USD 28.31	USD 2,831.00	USD 0.00	USD 2,831.00
<b>Hardware Total Before Discounts:</b>						USD 2,831.00
<b>Hardware Net Amount Due:</b>						USD 2,831.00

<b>Subtotal</b>	USD 2,831.00
<b>Estimated Shipping &amp; Handling Cost</b>	USD 39.63
<b>Estimated Tax</b>	USD 226.49
<b>Grand Total</b>	USD 3,097.12

## **TASER International, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers**

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and TASER's Master Services and Purchasing Agreement posted at [www.taser.com/legal](http://www.taser.com/legal). You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to TASER that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Name (Print):** \_\_\_\_\_ **Title:** \_\_\_\_\_

**PO# (if needed):** \_\_\_\_\_

Quote: Q-80514-1

Please sign and email to Brian Black at [bmblack@taser.com](mailto:bmblack@taser.com) or fax to 480-991-0791

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